

## European Rates Weekly

### France: changing dynamics in the government bond market

- **French Government Bonds:** We expect less support for French government bonds next year vs this year. A worsening supply/demand balance is likely to pressure a wider OAT/Bund equilibrium level materializing in 2H13.
- On the positive side, we need to consider the (still) attractive, above benchmark risk adjusted yield as well as potential support for the front-end of the OAT curve coming from the ESM investing its paid-in capital. Overall, we recommend less aggressive allocations of risk towards France with a bias towards a steeper yield curve.
- **Euro Money Markets:** The Eonia curve does not price in any rate hike for 2013. However, long-term expectations seem to favour a return to normality, rather than a very long period of interest rates close to the zero nominal bound. Against this background, we continue to favour yield rich carry & roll-down trades at the front-end of the swap & periphery curves.
- **SSA Strategy:** European SSA spreads remain in tightening mode and yields continue to compress among core issuers. We continue to hunt for relative value, particularly focusing on laggards in the general march lower in yields.
- **Gilt futures roll (Z2-H3):** The roll is currently trading just below our fair value estimate at time of writing. As the repo rate for gilt deliverables into both contracts is trading close to GC the risk-reward favours rolling longs late and shorts early. We do not expect a CTD switch in either contract at this stage.
- **EMU RV Trades:** The cheapness of Bund Jan16s and BTAN Jul15s offers several attractive opportunities on their domestic curves.
- **Algorithmic Trading Signals:** Maintain long duration position but with tight stops given poor risk / reward in the short term.
- **Upcoming Supply:** Within Europe, around €7.5bn of issuance comes from Germany and Spain next week. The US Treasury will re-open \$13bn of 10-year TIPS. The only gilt supply will be a £4.5bn reopening of gilt 1% 2017.

---

#### Alessandro Tentori

+44-20-7986-9224  
alessandro.tentori@citi.com

#### Robert Crossley

+44-20-7986-9255  
robert.crossley@citi.com

#### Jamie Searle

+44-20-7986-9493  
jamie.searle@citi.com

#### Peter Goves

+44-20-7986-3215  
peter.goves@citi.com

#### Nishay Patel

+44-20-7986-1007  
nishay.patel@citi.com

#### Aman Bansal, CFA

+91-22-4277-5021  
aman1.bansal@citi.com

#### Mohit Aggarwal

+91-22-4277-5022  
mohit1.aggarwal@citi.com

#### David Bieber

+44-20-7986-4976  
david.bieber@citi.com

---

See Appendix A-1 for Analyst Certification, Important Disclosures and non-US research analyst disclosures.

Citi Research is a division of Citigroup Global Markets Inc. (the "Firm"), which does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the Firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

This page is left intentionally blank

## Contents

<b>Duration Scorecard</b>	<b>5</b>
<b>Tradesheet</b>	<b>6</b>
<b>French Government Bonds</b>	<b>8</b>
<b>Euro Money Markets</b>	<b>12</b>
<b>SSA yield compression likely to continue</b>	<b>13</b>
<b>Gilt Calendar Roll: G Z2-G H3</b>	<b>14</b>
<b>Relative Value Trades</b>	<b>16</b>
<b>European Relative Value Tables</b>	<b>17</b>
<b>Relative Value Tables – All Maturities</b>	<b>18</b>
<b>Relative Value Tables – Max 12Yr Maturity</b>	<b>19</b>
<b>Relative Value Tables – Min 8yr Maturity</b>	<b>20</b>
<b>Current ARTS Trading Signals</b>	<b>21</b>
<b>Supply Analysis and Forecasts</b>	<b>23</b>
<b>EUR: Coupons &amp; Redemptions (next 3 mths)</b>	<b>25</b>
<b>Summary of Recent Publications</b>	<b>26</b>
<b>Appendix A-1</b>	<b>29</b>

Figure 1. Strategy Summary Table

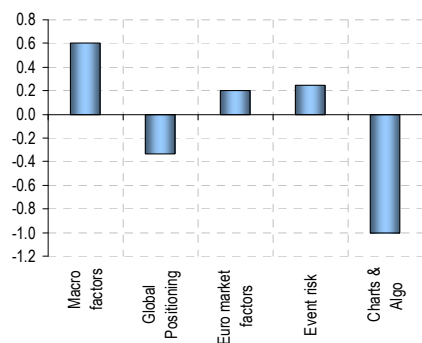
Europe	View	Strategies
<b>Direction</b>	We are mildly bearish on core duration in the very near-term based on our duration scorecard.	Mildly bearish in the very near term
<b>Money Market</b>	The market is pricing out the probability of ECB rate cuts. While excess liquidity conditions bias our perception of the probability of changes in the refinancing rate, a negative discount rate seem highly unlikely until next year. Positioning and anticipation of a potential large exercise of the January 2013 early repayment option are currently driving Euribor.	Receive EUR 1y3yF
<b>Yield Curve</b>	With the front-end well anchored, the Bund curve is likely to continue to bear steepen / bull flatten into year end. In the UK, tactical 10s30s flatteners have worked well, but the curve is likely to become more directional from here (bear flatten/bull steepen).	10s30s steepeners in Germany as a long-term trade (or boxed with Gilts).
<b>Cross-market</b>	The 10yr Bund-Treasuries spread is approaching 6mth highs, but we see scope for further Bund outperformance over the longer-term. Seasonals support gilts over Bunds in November, but the end of QE continues to weigh on the former for now. November seasonals also point to Bunds underperforming Treasuries.	Buy 10yr gilts vs Bunds to capture November seasonals. Long 2x5 ATMF/+100 payer spread in USD versus EUR Long 30yr gilts vs USTs Receive EUR 2y2y vs USD 2y2y
<b>EMU Spreads</b>	Peripheral yields have come under pressure recently as the market awaits a Spanish request for aid and auction results have been more mixed. We expect the market to lose patience in the coming months and force Spain into a bailout via higher yields.	Sell 5yr Austria vs Germany. Long CTZ Jan14 at 1.90% Retain flatteners in BTPs Bono 2/10s curve to outperform the BTP 2/10s given likley OMT for Spain
<b>Swap Spreads</b>	Bund spreads have tightened significantly in the last two months. We suggest selling Schatz vs EONIA as a way to express a deposit rate cut into negative territory.	Sell Schatz vs EONIA Long 30yr Bund swap spreads
<b>Inflation</b>	In euro inflation markets, French inflation is looking historically rich vs euro. In the UK, we like 10s30s real yield flatteners ahead of the November index changes.	Sell 10yr CPI ZC swaps vs 10yr HICPxt ZC swaps Buy UKTI 2022 vs OATei22 break-even Sell OATei22 vs Bunde23 real yield spread
<b>Volatility</b>	EUR calendar spreads are too high. We suggest selling vega vs gamma. EUR front-end fwds are considerably elevated vs spot and do not reflect further ECB action. GBP 2y2y vol is too rich vs fundamentals, we continue to suggest selling straddles on a rolling basis.	Buy EUR Gamma vs Vega (EUR 1y5y vs 5y5y bpv) Sell EUR 3y1y ATMF straddles and buy EUR 3y1y ATMF-25 receivers. Sell GBP 2y2y ATMF straddles
<b>SSA</b>	We continue to expect yields to remain low in Q4. Waning supply pressure going into year-end is also broadly supportive. However on some relative value metrics, core supra yields now appear rich to core EMU sovereigns such as France.	Long 4yr KfW vs France (medium term, strategic spread widener) Long NEDWBK vs BNG in 9yr sector

## Duration Scorecard

Figure 2. Bund Weekly Cheat Sheet – Week 19<sup>th</sup>– 23<sup>rd</sup> November

Weekly Citi Bund Cheat Sheet: Week 5 <sup>th</sup> November - 9 <sup>th</sup> November				
Category	Variable	Score	Weight	Comments
<b>Macro factors</b>		<b>0.6</b>	<b>10.0%</b>	
	ECB	0	2.0%	Refi rate cut now unlikely in Dec
	FED	0	2.0%	QE3 supportive for risk on
	Inflation	1	2.0%	Peak in HICP reached
	Growth related data	2	2.0%	Still weak activity indicators in EMU
	Global risk appetite	0	2.0%	Risk-off momentum to prevail
<b>Global Positioning</b>		<b>-0.3</b>	<b>25.0%</b>	
	CFTC	0	8.3%	+400k lots in 6 months, top of the range
	T-Note	-1	8.3%	On 1.60% supports
	Citi surprise	0	8.3%	US still +ve / EU weak
<b>Euro market factors</b>		<b>0.2</b>	<b>25.0%</b>	
	Supply	-1	5.0%	Bund & Bono auction
	Positioning	0	5.0%	Overweights in core markets
	Equity	1	5.0%	Softening of QE support + fiscal cliff concerns
	Sovereign credit	1	5.0%	Periphery under pressure + Greek vote
	FX	0	5.0%	Tactical rebound
<b>Event risk</b>		<b>0.3</b>	<b>20.0%</b>	
	Elections	0	5.0%	–
	EU & G20 Summits	1	5.0%	EU Summit 22 Nov / Uncertainty
	Stability mechanisms	0	5.0%	Spain unlikely to request help next week
	Middle East / Oil	0	5.0%	Oil still trending lower
<b>Charts &amp; Algo</b>		<b>-1.0</b>	<b>20.0%</b>	
	Technicals	-1	10.0%	Bunds testing Aug lows
	ARTS	-1	10.0%	ARTS medium conviction shorts
<b>Recommendation</b>				
	Actual RXZ2	#N/A Requesting Data...		(Thursday close)
	Actual CTD yield	✓ #VALUE!		
	10d del. volatility	✓ #VALUE!		
	Conviction level	12%		
<b>Trade</b>		<b>Sell</b>		

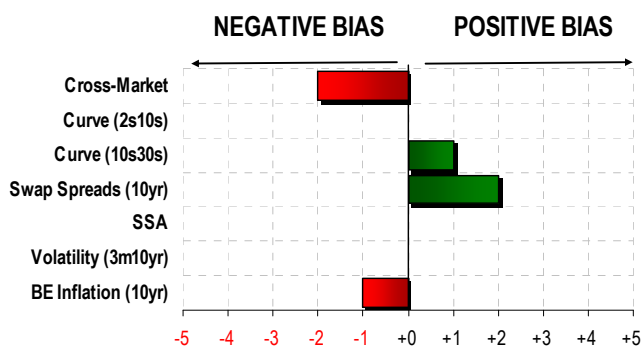
Figure 3. Contribution to Bund Signals



Source: Citi Research

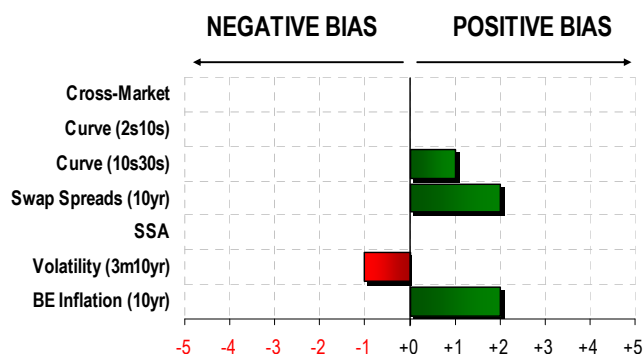
Source: Citi Research

Figure 4. EURO AREA (Near-term Bias)



Source: Citi Research

Figure 5. UK (Near-term Bias)



Source: Citi Research

# Tradesheet

## New Trades

### 1. Buy NWB 3.5% Jan21s vs BNG 2.625% Sep20s

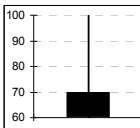
Buy NWB 3.5% Jan21 at 1.71%

Sell BNG 2.625% Sep20 at 1.63%

Open 8bps. Current 8bps. Target 3bps. Stop 11bps.

## Record of Closed Trades

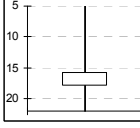
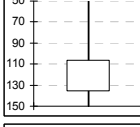
Figure 6. Closed Trades This Week

<b>Europe</b>	<b>France 2s5s Steepener</b>	Open 70bp Current 60bp <b>P&amp;L -10bp</b> Target 100bp Stop 60bp	Hit Stop 15 November 2012  IIRS 16 August 2012	
<i>Curve</i>	Buy BTAN 3% Jul14 at 0.14% Sell OAT 3.75% Apr17 at 0.86%			

Source: Citi Research

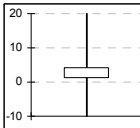
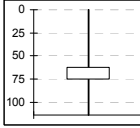
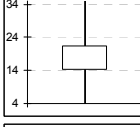
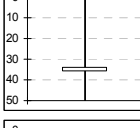
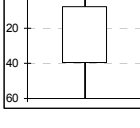
## Record of Our Open Trades

Figure 7. Record of our Open Trades

<b>Europe</b>	<b>Buy NWB 3.5% Jan21s vs BNG 2.625% Sep20s</b>	Open 8bp Current 8bp <b>P&amp;L 0bp</b> Target 3bp Stop 11bp	Yield compression trade for fundamentally similar Dutch agencies  European Rates Weekly 15 November 2012	
<i>Curve</i>	Buy NWB 3.5% Jan21 at 1.71% Sell BNG 2.625% Sep20 at 1.63%			
<b>Europe / US</b>	<b>Sell 10yr US CPI ZC swap vs EUR HICPXT ZC swap</b>	Open 71bp Current 68bp <b>P&amp;L 3bp</b> Target 50bp Stop 80bp	The Fed's inflationary stance looks well priced and some reversal of recent trends is likely in the near-term. The US-euro inflation swap differential is at appealing historical levels  Global Inflation Strategy 9 October 2012	
<i>Inflation</i>	Sell 10yr US CPI ZC swap at 2.79% Buy 10yr EUR HICPXT ZC swap at 2.08%			
<b>Europe</b>	<b>Receive EUR 30s50s</b>	Open 18bp Current 16bp <b>P&amp;L 2bp</b> Target 5bp Stop 22bp	Long-end of EUR swap curve is pricing in more than required de-hedging by Dutch pension funds. CVA activity should support the trade.  European Rates Weekly 11 October 2012	
<i>Curve</i>	Receive EUR 30s50s at 18bp			
<b>Europe</b>	<b>Receive EUR 1y3yF</b>	Open 136bp Current 106bp <b>P&amp;L 30bp</b> Target 50bp Stop 150bp	ECB rate cut and very high carry should be supportive for this trade  IIRS 13 September 2012	
<i>Duration</i>	Receive EUR 1y3yF at 1.36%			
<b>Europe</b>	<b>Sell 5yr Austria vs 5yr Germany</b>	Open 24bp Current 23bp <b>P&amp;L -1bp</b> Target 40bp Stop 16bp	Risk of delay to the ECB's OMT programme and attractive entry levels  IIRS 13 September 2012	
<i>EMU Spreads</i>	Sell RAGB 4% Sep16 at 0.59% Buy Bobl 1.25% Oct16 at 0.35%			
<b>Europe</b>	<b>Italy 2s10s flattener</b>	Open 280bp Current 277bp <b>P&amp;L 3bp</b> Target 250bp Stop 290bp	We expect this strategy to work in both a risk-on environment (duration extension across front-end BTPs) & risk-off environment (increase in credit risk would bear-flatten the curve)  Assessing the Impact of a Theoretical OMT... 12 September 2012	
<i>Curve</i>	Sell BTP 4.25% Jul14 at 2.20% Buy BTP 5.5% Sep22 at 5.00%			
<b>Europe</b>	<b>Sell EUR 1y3yF ATMF straddle and buy ATMF-25 receiver</b>	Open 63bp Current 46bp <b>P&amp;L 17bp</b> Target 30bp Stop 73bp	Fwd levels in front-end EUR swaps are too high in an environment where additional policy measures by the ECB are likely to be undertaken  IIRS 9 August 2012	
<i>Volatility</i>	Sell EUR 1y3yF ATMF (=1.36%) straddle for 98bp Buy EUR 1y3yF ATMF-25 receiver for 35bp			

Source: Citi Research

Figure 8. Record of our Open Trades (continued)

<b>Europe</b>	<b>Long KfW 1.375% Feb17s vs OAT 5% Oct16s</b>	Open 1bp Current 4bp <b>P&amp;L 3bp</b> Target 20bp Stop -10bp	Spread compression looking overdone and we look for KfW to outperform should the EMU crisis intensify  IIRS 2 August 2012	
<b>UK</b>	<b>Sell GBP 2y2y ATMf straddle</b>	Open 76bp Current 62bp <b>P&amp;L 14bp</b> Target 0bp Stop 114bp	The fundamental backdrop in the UK supports selling GBP 2y2y vol  IIRS 12 July 2012	
<b>Europe / US</b>	<b>Buy USD Payer Spread vs EUR (delta-weighted and fx-adjusted)</b>	Open 5bp Current 3bp <b>P&amp;L -2bp</b> Target 25bp Stop -5bp	Range-bound short rates with short term cash-flow support for Europe  IIRS 12 July 2012	
<b>US / Europe</b>	<b>Long 10yr Bund vs UST</b>	Open 14bp Current 21bp <b>P&amp;L 7bp</b> Target 35bp Stop 4bp	The recent weakness in equities, the upcoming NCR profile & our ARTS weekly trading signal suggests buying 10yr Bunds vs USTs  Interest Rate Strategy Update 25 June 2012	
<b>US / UK</b>	<b>Long 30yr Gilt vs UST</b>	Open 36bp Current 34bp <b>P&amp;L 2bp</b> Target 0bp Stop 50bp	With Operation Twist extension largely priced in, QE resumption should help gilts outperform treasuries  UK Rates Strategy 20 June 2012	
<b>US / Europe</b>	<b>Pay USD 2y 2y fwd vs EUR</b>	Open 40bp Current 8bp <b>P&amp;L 32bp</b> Target 0bp Stop 60bp	We expect divergence between UST and core EMU yields  IIRS 23 February 2012	

Source: Citi Research

# French Government Bonds

Alessandro Tentori  
+44-20-7986-9224  
[alessandro.tentori@citi.com](mailto:alessandro.tentori@citi.com)

Nishay Patel  
+44-20-7986-1007  
[nishay.patel@citi.com](mailto:nishay.patel@citi.com)

In an environment of near-zero interest rates, risk-loving investors have the choice of shifting location on the capital structure or extending duration of their investments. French government bonds have benefited in 2012 from their AAA rating, their huge liquidity, their superior risk-adjusted returns as well as favorable market positioning and flow. We expect the flow to dominate valuations again in 2013, but market positioning is now radically different in comparison to Q4 2011. Against the background of large net supply, this trims the probability of French government bonds outperforming within EMU indices in 2013.

## The Flow Will Dominate Again in 2013

French sovereign debt has outperformed the Euro GBI in the post-Lehman world. The French sub-index of the WGBI has returned 21.7% since Jan-09, i.e. +3% excess return vs EMU, +4.8% vs Italy and +10.1% vs Spain. Top performer in this period has been Austria with a total return above 26%.

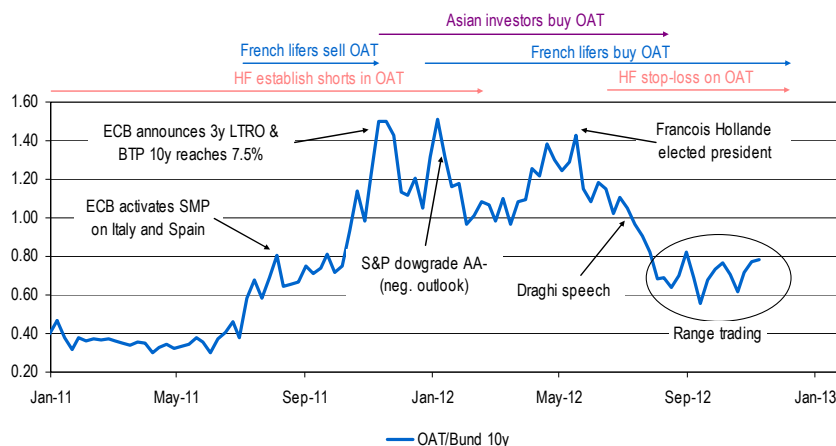
Year-to-date, France is up by 7.7%, in line with the Euro GBI return. Nevertheless, the performance has been remarkable, especially against the background of the tremendous volatility experienced in Q4 2011.

Notwithstanding the macroeconomic environment, we do not think a similar performance is on the cards for 2013. The reason has to do with the significant demand/supply imbalance that we currently observe in the market. Let's start by looking into the demand side of the price equation.

## Demand Analysis

At the start of 2012, hedge funds were carrying successful shorts from Q4 2011, Asian accounts were just about to start their rotation into Euro AAA-benchmarks while domestic lifers were just about to start rebuilding their core OAT position after the shakeup in peripheral markets in Q4 2011. The market was not long OAT.

Figure 9. Events and demand dynamics over the past 18 months



Source: Citi Research

During the course of the year, market positioning changed drastically as a result of the following flows (Figure 9):

- **Asian investors:** Portfolio rotation from Italy into Bunds and OATs as well as from Treasuries and MBS into OATs.
- **Hedge funds:** Painful shorts stopped somewhere between Q2 and Q3.

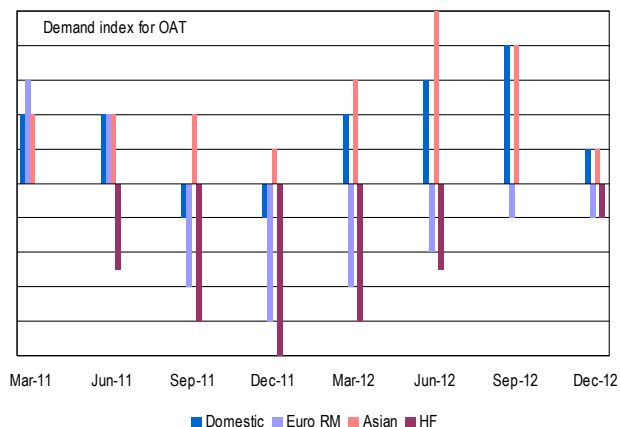


- **Lifers:** Continuous investment into OATs financed by large cash balance, resulting from de-risking of peripheral portfolios during the second half of 2011.

To better visualize market positioning on France through time, we aggregate investor intelligence on a quarterly basis (Figure 10). This is a subjective assessment of the strength of underlying buying/selling flows in the OAT market from four representative investor categories. We find it nonetheless useful in comparing and tracking the flow over time.

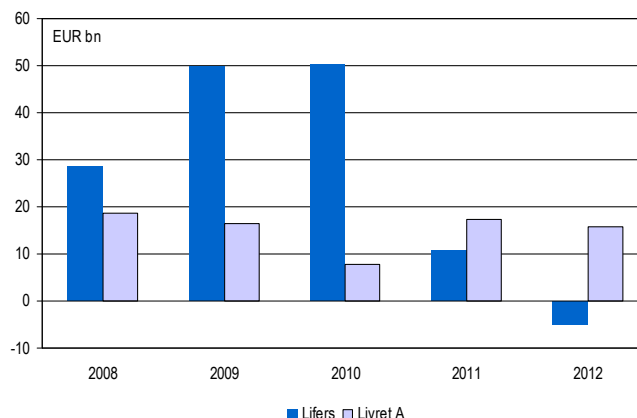
In Q4 on aggregate, we think domestic and Asian investors are still buyers of OATs albeit at a significantly slower pace compared to previous quarters. On the other hand, our perception is that European real money and global fast money are slightly underweight/short. Overall the level of conviction in shorts is still low and we expect investors to be reactive rather than proactive at this point (i.e. significant shorts would materialize on weakness as opposed to sellers at tight OAT/Bund spreads).

Figure 10. Estimate of market positioning in French govies



Source: Citi Research

Figure 11. French lifers' net collection not supportive of OATs



Source: Citi Research

We conclude the demand section with a final point on domestic investors:

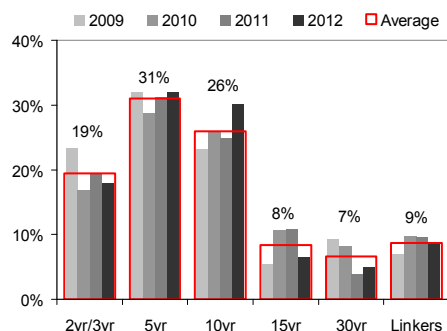
- **Banks:** Compared to banks in other regions, French banks warehouse a low amount of EGB risk on their balance sheet. Moreover, our impression is that the risk is not concentrated in domestic securities to the same extent as it is in Spain or Italy. Gauged by previous experience in peripheral markets, French banks are likely to act as a "backstop" in case of violent market moves. It is not clear to us whether French banks would proactively seek a larger EGB allocation on their banking books, given negative diversification effects.
- **Life insurers:** Gone are the years of large net collection (e.g. 2009-2010 with roughly EUR 50bn each). Net collection for French lifers has turned negative in 2012 (Figure 11), reflecting very low OAT yields as well as improved conditions for competitor retail products (e.g. Livret A). Moreover, the prospect for further significant investments on the back of cash balances is not rosy given the pace at which lifers have been buying OATs throughout 2012.

Overall, we do not expect demand for OATs to be as supportive a factor as it has been in 2012.

## Supply Analysis

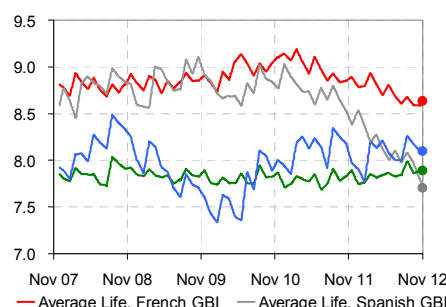
- **Gross issuance:** We forecast €188bn of issuance (BTAN/OAT) in 2013. Net of buybacks (of approximately €18bn) we estimate €170bn of issuance.
- **Issuance by maturity:** Analysing the breakdown of gross issuance in previous years and our estimate for the remainder of 2012 suggests that gross issuance in 2013 is likely to be split across the following maturities: 2/3yr (€37bn), 5yr (€58bn), 10yr (€49bn), 15yr (€16bn), 30yr (€12bn) and linkers (€16bn).
- **Average maturity:** As shown in Figure 13 below, the average maturity of French government debt has declined in recent years. However, it continues to be much higher than comparative issuers.

Figure 12. % of yearly issuance split by tenor (2009 to 2012)



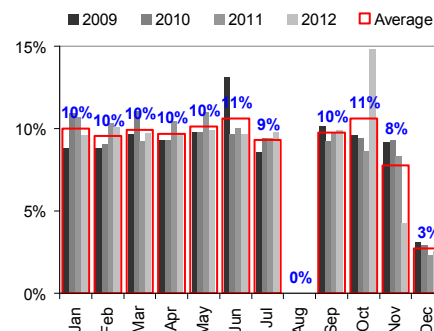
Source: Citi Research, AFT

Figure 13. Average life (yrs) of French debt falling but still higher than Germany



Source: Citi Research

Figure 14. % of yearly issuance split by month tenor (2009 to 2012)



Source: Citi Research, AFT

Figure 15. Monthly net cash requirement profile for 2013

2013	Gross Supply	Coupons	Net Supply	Redemptions	NCR
Jan	19	2	17	25	-8
Feb	18	1	17		17
Mar	19		19		19
Apr	18	17	2	24	-22
May	19		19		19
Jun	20		20		20
Jul	17	6	11	42	-31
Aug					
Sep	18		18	15	3
Oct	20	15	5	24	-19
Nov	15		15		15
Dec	5		5		5
<b>Total</b>	<b>188</b>	<b>41</b>	<b>147</b>	<b>129</b>	<b>17</b>

Source: Citi Research, Bloomberg

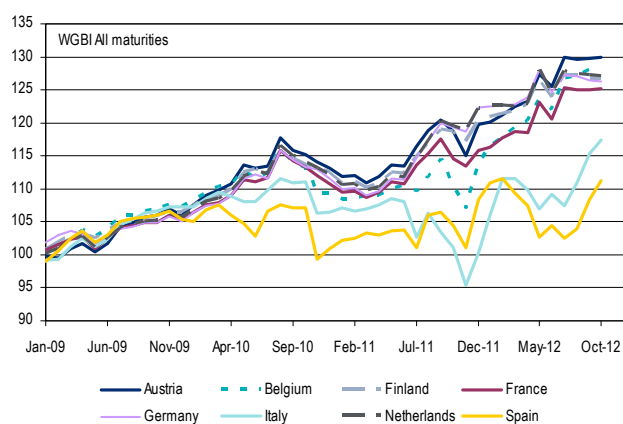
- **New issues** - we expect the following new securities to be issued in 2013: 1 x new 2yr BTAN in April/May, 2 x new 5yr BTANs in January/February and June/July, 1 x new 10yr OAT in June/July and 1 new 30yr OAT in 2Q13
- **Monthly issuance profile:** the monthly issuance profile of French government debt is fairly consistent with most months accounting for 10% of total issuance (Figure 14). There is typically no issuance in August and supply in December is fairly muted at around 3% of total annual issuance.
- **Monthly cash flow profile:** Our estimates for monthly issuance in 2013 along with coupons and redemptions can be found in Figure 15. The net cash requirement (NCR) is -€8bn in January as €25bn of redemptions and €2bn coupons outweigh €19bn of gross supply. All things being equal this should be supportive for short-end French yields during the course of January.
- The NCR moves sharply from being supportive for bonds in January to being non-supportive for bonds in February and March due to minimal coupons and zero redemptions in these months (Figure 15).
- **Cross-market comparison:** The 2013 net cash requirement (+€17bn) for France is the second highest amongst non-programme issuers in EMU-11<sup>1</sup>. All things being equal this may be interpreted by investors as being relatively negative for French bonds – which could result in France underperforming other core issuers.

<sup>1</sup> The NCR for the Netherlands will be €1bn higher than France, in our view.

## Total Return Analysis

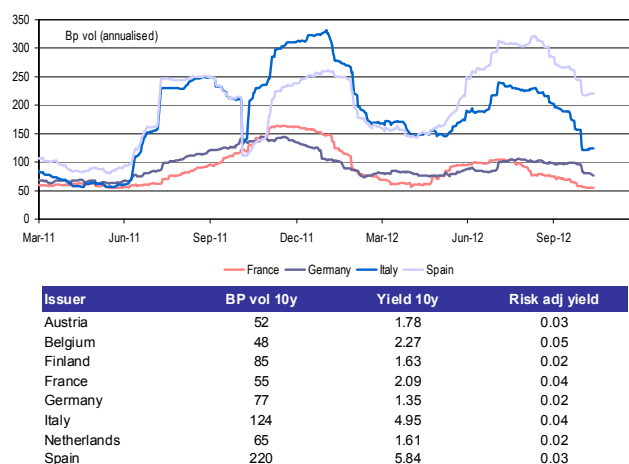
Within the Euro GBI universe, France keeps performing in line with its AAA-peers (Figure 16). Looking back, the underperformance experienced in Q4 2011 looks more like an incident, rather than a structural shift in investors' risk assessment. Looking forward and looking at market-implied risk metrics only, investments in the French government bond market still look relatively attractive in terms of volatility-adjusted returns. One possible measure is the promised yield adjusted by delivered yield volatility. We show a vector of such risk-adjusted 10y yields in Figure 17: France and Italy are outperformed only by Belgium. Still, France has the highest risk adjusted-yield amongst its AAA peers.

Figure 16. AAA performance...



Source: Citi Research

Figure 17. ...even better in risk adjusted terms



Source: Citi Research

However, we are cautious of looking at risk-adjusted yield as a measure of future return, because by construction it is a very backward looking indicator of performance. One example is Italy: Risk adjusted yields on BTPs were in line with AAA risk-adjusted yields up to Q2 2011 and this was often cited as a reason for investing in BTPs...

## Summary & Strategy

We expect flow components to provide less support for the OAT market in 2013 than they have done in 2012. All else equal, we see a pressure towards a wider OAT/Bund equilibrium level materializing in the 2<sup>nd</sup> half of 2013 (see page 14 of [Global Economic Outlook and Strategy](#), published 24 October 2012). The risk scenario is clearly skewed towards a break of the 60-80bp trading range in Q1 as a result of an evident supply/demand imbalance. On the positive side, we need to consider the (still) attractive, above benchmark risk adjusted yield as well as potential support for the front-end of the OAT curve coming from the ESM investing its paid-in capital. Within this environment, we recommend less aggressive allocations of risk towards France, with a bias towards a steeper yield curve.

## Euro Money Markets

Alessandro Tentori  
+44-20-7986-9224  
[alessandro.tentori@citi.com](mailto:alessandro.tentori@citi.com)

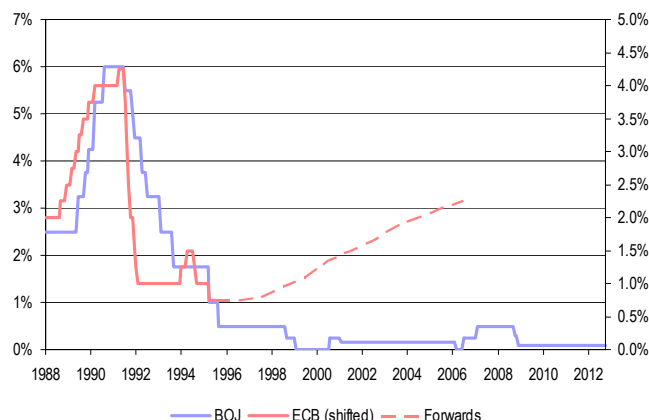
The Eonia curve does not price in any rate hike for 2013. However, long-term expectations seem to favor a return to normality, rather than a very long period of interest rates close to the zero nominal bound. Against this background, we continue to favor yield rich carry & roll-down trades at the front-end of the swap & periphery curves.

## Low(er) for Longer? Check the Forwards

The likelihood of ending in a Japan-style macro scenario has been debated at length by market participants for a while. While the consensus seems to think that the probability of such a scenario has increased through time, the structure of Eonia forwards does suggest a different picture (Figure 18).

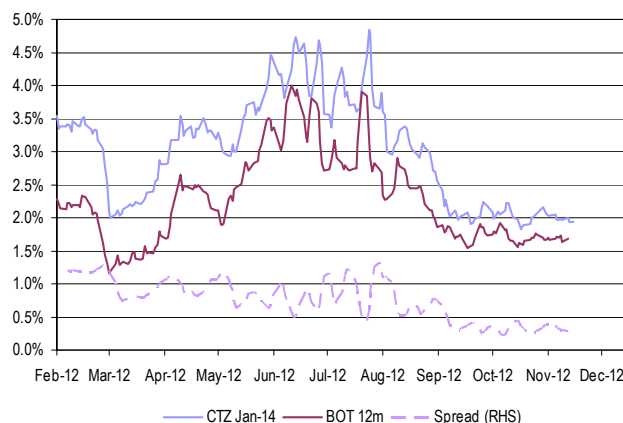
This “scenario asymmetry” generates one of the market’s favourite strategies, i.e. receiving front-end forwards. For example, receiving EUR 3y1y delivers a roll-down that is attractive in both absolute (43bp/12m) and risk-adjusted (0.7bp/vol) terms to investors who believe in the lower-for-longer scenario. We have discussed this strategy in previous editions of the Euro Rates Weekly (please refer to “Eurozone’s Lost Decade” on 20 September 2012).

Figure 18. Low(er) for longer? Forwards vs BOJ



Source: Citi Research

Figure 19. Carry in government bond space



Source: Citi Research

Investors constrained to the cash market can also express roll-down trades at the front-end of the curve by exploiting the shape of the peripheral curves, especially in the 12-18m bucket (in order to minimize sovereign credit risk exposure), and special situations within an issuer’s space of available debt instruments. For example, the CTZ offers an interesting opportunity in terms of spread to the BOT curve and roll-down into the pure money market space, which it will enter in a couple of months. In that sense, CTZ’s performance should profit from additional demand from domestic money market investors.

## Strategy

We recommend buying CTZ Jan-14 @1.90%. The bond profits from 34bp roll-down in the coming 3 months in addition to trading at a 25bp spread to the 12m BOT.

Peter Goves  
+44-20-7986-3215  
[peter.goves@citi.com](mailto:peter.goves@citi.com)

## SSA yield compression likely to continue

Core European supras and agency spreads remain in tightening mode and yields continue to compress among core issuers. EIB's convergence to EU is indicative of this dynamic (Figure 20) as is the good performance of the EFSF vs France. Given waning supply pressures, the soothing effect of the ECB's announced OMT programme and the reduced likelihood a Greek exit in the near-term, we expect core SSA yields to remain low in Q4.

### Relative value in Dutch agencies

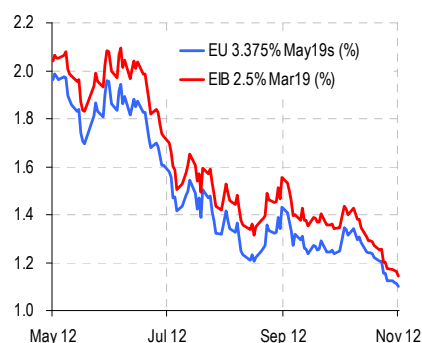
We believe investors looking for relative value within the SSA sector should consider some of the laggards in the march lower in core yields. One such example involves the AAA Dutch issuers, Nederlandse Bank Gemeenten (BNG) and Nederlandse Waterschapsbank NV (NWB Bank). We see few fundamental differences between these core agencies that should warrant historic spread differentials (as our US strategists highlighted when assessing relative value in the front end of the USD curves, *USD Supranational and non-US Agency Notes*).

BNG is a Dutch public sector lending institution which provides financing primarily for housing associations and local authorities. It is half owned by the Netherlands and half owned by municipalities, provincial authorities and a district waterboard. Reported total assets in 2011 amounted to €136bn and BNG has a funding programme of €15bn-€17bn in 2012 (the vast majority of which has been completed). NWB Bank is also a core Dutch public sector bank providing loans to municipal authorities, public housing and activities relating to water and the environment. It is publically owned and shareholders include the water boards (waterschappen, 81%), the Netherlands sovereign (17%) and the local provinces (2%). NWB is smaller than BNG, with around €75.6bn in total assets and €46bn in bond debt outstanding (as detailed in the NWB Bank Half-Year Report 2012).

Put together, both BNG/NWB are rated AAA/Aaa by S&P and Moody's in line with the Netherlands sovereign. Both rating agencies point to their operating efficiency, their high asset quality and their established market traditions (BNG established in 1914, NWB in 1954). In addition, the backstop of likely support from the national government is a strong credit positive for both BNG/NWB Bank.

As with KfW and Germany, Dutch agency spreads to the Netherlands are at historic lows (Figure 21). Better value can be found in spreads between core issuers rather than vs governments. For example, in some cases, spreads between BNG and NWB have widened to historic levels, largely because (the smaller) NWB has lagged in the rally (Figure 22, Figure 23). We expect such differentials to narrow in a yield compressing environment for such fundamentally similar issuers.

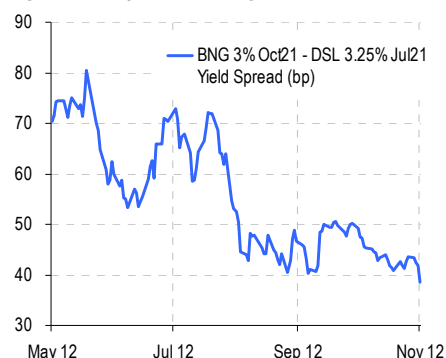
Figure 20. EU May19s and EIB Mar19s Yield



Source: Citi Research

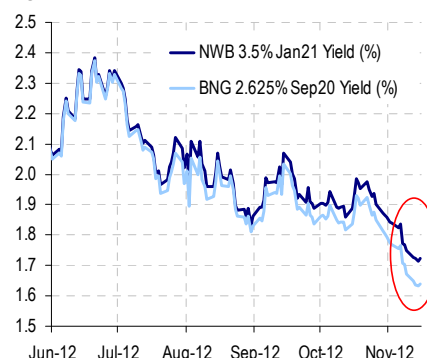
Trade: Buy NEDWBK Jan21s vs BNG Sep20s at 8bp. Target 3bp, Stop 11bp.

Figure 21. 10yr BNG vs 10yr Netherlands (bp)



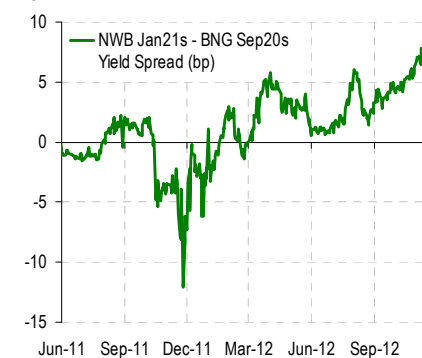
Source: Citi Research

Figure 22. NWB Bank Jan21s and BNG Sep20s



Source: Citi Research

Figure 23. NWB Bank Jan21s vs BNG Sep20s



Source: Citi Research

## Gilt Calendar Roll: G Z2-G H3

**Nishay Patel**  
+44-20-7986-1007  
[nishay.patel@citi.com](mailto:nishay.patel@citi.com)

**Mohit Aggarwal**  
+91-22-4277-5022  
[mohit1.aggarwal@citi.com](mailto:mohit1.aggarwal@citi.com)

**Figure 24. Gilt Roll December – March Contracts**

	G Z2	G H3
CTD	UKT-3.750-09/07/21	UKT-4.000-03/07/22
Repo to delivery	0.4% (GC-0.02%)	0.39% (GC-0.02%)
Current Fair Value	83 ticks	

Source: CIRA

**The roll approaches:** We currently see fair value for the G Z2/G H3 roll at 83ticks (Figure 24). For every 10bp change in repo to March the roll changes by approximately 4ticks (Figure 29). Based on repo rates at the time of writing, the roll is trading 5ticks below our fair value estimate.

### A CTD switch is more likely to occur in the front contract than in the back:

Figure 26 and Figure 28 show the required cheapening of gilt deliverables vs the current CTD in each contract to become the new CTD. For example if the gilt 4% Mar22s were to cheapen by over 2bps vs the Sep21s (current CTD to December) it will become the new CTD. Likewise, if the gilt 5% Mar25s (current CTD to March) cheapens by over 3bps vs the Mar22s then it will become the new CTD to March.

### Impact of a CTD switch on the roll

**4% Mar22:** If the gilt 4% Mar22 cheapens by over 2bp vs 3.75% Sep21 (current CTD) it will become the new CTD to December. This could result in the fair value of the futures roll increasing by up to 11ticks.

**5% Mar25:** In the event that the Mar25s becomes the CTD in both contracts the fair value of the futures roll will increase by up to 8ticks.

### Impact of a change in repo on roll

For every 10bps change in repo to March, the fair value of the roll changes by approximately 4 ticks (Figure 29). With the repo rate for all gilt deliverables trading close to GC the risk-reward favours rolling longs late and shorts roll early.

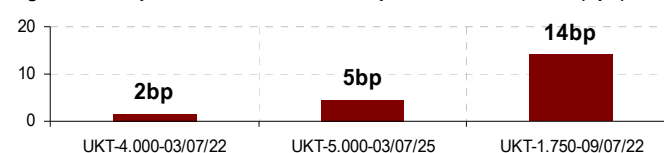
**Roll timing:** Based on the profile of previous gilt rolls, the roll tends to gain momentum around 8 days before the first delivery date (Figure 30).

**Figure 25. Deliverables into G Z2 – December Contract Details**

	Bond	ConvFactor	GrossBasis	NetBasis	FairFutPx	ImplRepo
GZ	UKT-3.750-09/07/21	0.981623	0.43	0.02	120.37	0.23
	UKT-4.000-03/07/22	0.999951	0.63	0.19	120.53	-0.86
	UKT-5.000-03/07/25	1.096132	1.18	0.62	120.91	-3.37
	UKT-1.750-09/07/22	0.819562	1.44	1.27	121.90	-9.86

Source: Citi Research

**Figure 26. Required moves vs 3.75% Sep21 for a CTD switch (bps)**



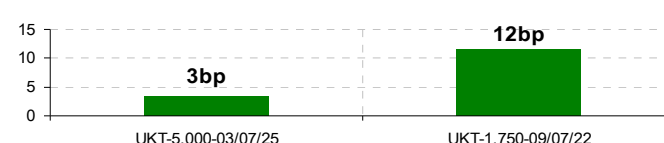
Source: Citi Research

**Figure 27. Deliverables into G H3 – March Contract Details**

	Bond	ConvFactor	GrossBasis	NetBasis	FairFutPx	ImplRepo
GH3	UKT-4.000-03/07/22	1.000007	1.39	0.11	119.68	0.15
	UKT-5.000-03/07/25	1.094680	2.20	0.57	120.09	-0.79
	UKT-1.750-09/07/22	0.823367	1.62	1.12	120.93	-2.70

Source: Citi Research

**Figure 28. Required moves vs 4% Mar22 for a CTD switch (bps)**



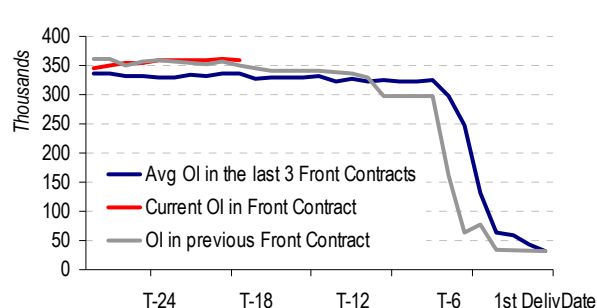
Source: Citi Research

**Figure 29. Fair Value Level of Z2-H3 Futures Roll for different repo rates**

		Repo of Z2 CTD (UKT-4.000-03/07/22) to expiry		
		0.30	0.40	0.50
Repo of H3 CTD (UKT-3.750-09/07/21) to expiry	-0.11	102	104	106
	-0.01	98	100	102
	0.09	93	96	98
	0.19	89	92	94
	0.29	85	87	90
	0.39	81	83	85
	0.49	77	79	81
	0.59	73	75	77
	0.69	69	71	73

Source: Citi Research

**Figure 30. Current Open Interest (OI) in front contract vs previous rolls**



Source: Citi Research, Bloomberg

### Scenario analysis – change in curve slope

Figure 31 and Figure 32 shows the required yield spread for a CTD switch to occur in the front contract. Likewise, Figure 33 displays the required yield spread for a CTD switch to occur in the back contract.

We do not expect a substantial steepening of the 10s30s segment of the gilt curve between now and the last delivery date. In turn, a CTD switch in either contract is unlikely to occur, in our view.

Figure 31. Gilt Mar22 – Sep21 yield spread (bp)



Source: Citi Research

Figure 32. Gilt Mar25 – Sep21 yield spread (bp)



Source: Citi Research

Figure 33. Gilt Mar25 – Mar22 yield spread (bp)



Source: Citi Research

### Scenario analysis – parallel shift + curve slope

Figure 34 below highlights various scenarios (parallel curve shift and curve slope) for a CTD switch to occur in the front contract. We highlight three examples below.

**Relative: 2.1bp steepening**

**Parallel: 30bp parallel shift higher**

**Both: 2.1bp steepening of Sep21-Mar22 +  
10bp parallel shift lower**

- If the gilt 4% Mar22 were to cheapen by over 1.7bps relative to the current CTD (3.75% Sep21) it would become the new CTD. In the event that Mar22s become the new CTD the roll would increase by up 11 ticks.
- In the event that gilt curve shifts higher (in parallel) by 30bps the gilt 5% Mar25 would become the new CTD into both December and March. This would result in a 12tick increase in the fair value of the futures roll.
- If Sep21s were to richen by 10bps and the Mar22s richened by only 7.9bp (10bp minus 2.1bp) then Mar22s would become the new CTD to December. In this instance, the fair value of the futures roll would increase by approximately 6ticks (this is due to a 10bp parallel shift lower contributing to a 7tick decrease in the roll but the curve steepening by 2.1ticks, resulting in a 13tick increase in the roll).

Figure 34. Required cheapening of G Z2 deliverables vs the CTD for various parallel yield shifts (bps)

Deliverable	Parallel Yield Shifts (bps)												
	-60	-50	-40	-30	-20	-10	0	10	20	30	40	50	60
UKT-3.750-09/07/21	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.3	4.9	7.6	10.2
UKT-4.000-03/07/22	4.0	3.6	3.2	2.9	2.5	2.1	1.7	1.3	0.9	2.7	4.9	7.0	9.2
UKT-1.750-09/07/22	22.6	21.2	19.8	18.3	16.9	15.4	13.9	12.5	11.0	11.5	12.3	13.1	13.9
UKT-5.000-03/07/25	17.3	15.2	13.0	10.9	8.8	6.7	4.5	2.4	0.3	0.0	0.0	0.0	0.0

Source: Citi Research

**Conclusion:** The roll is currently trading just below our fair value estimate at the time of writing. As the repo rate for gilt deliverables into both contracts is trading close to GC we see the risk-reward favouring rolling longs late and shorts early. We do not expect a CTD switch in either contract at this stage.



## Relative Value Trades

Mohit Aggarwal

+91-22-4277-5022

[mohit1.aggarwal@citi.com](mailto:mohit1.aggarwal@citi.com)

We explore relative richness/ cheapness of bonds on domestic curves of Germany and France. The cheapness of Bund Jan16s and BTAN Jul15s offers several attractive opportunities on their domestic curves.

### Germany: Taking advantage of the cheapness of Jan16s

*Steepening Bias*

- Switch from 2.75% Apr16 into 3.5% Jan16 with a yield give up of 3bp (total 3m carry is -0.5bp) - Figure 35

### France: Taking advantage of the cheapness of Jul15s

*Steepening Bias*

- Switch from 3% Oct15 into 2% Jul15 with a yield give up of 5bp (total 3m carry is -1bp) - Figure 36

*Steepening Bias*

- Switch from 2.25% Feb16 into 2% Jul15 with a yield give up of 14bp (total 3m carry is -2bp) - Figure 37

Figure 35. Germany: 2.75% Apr16 – 3.5% Jan16 yield spread (bp)



Source: Citi Research, Bloomberg

Figure 36. France: 3% Oct15 – 2% Jul15 yield spread (bp)



Source: Citi Research

Figure 37. France: 2.25% Feb16 – 2% Jul15 yield spread (bp)



Source: Citi Research



## European Relative Value Tables

Regular readers will be familiar with the Relative Value Appendix showing individual bonds from the major EMU markets in the context of their 6-month trading range relative to our fitted curve. We have expanded this approach and summarized the results below.

For example, Figure 38 shows the five cheapest and richest bonds in Germany relative to a fitted yield curve (shown on the left half of the page) and to the euro swap curve (right half of page). The table identifies benchmarks and CTDs and also gives the amount outstanding and initial issue date.

Figure 38. Yield Spread and CAS to Fitted Relative Value Curve (6m History)

GERMANY

Versus Fitted Yield Curve					Versus Swap Curve (CAS)				
	Rank		ZScore	Issued		Rank		ZScore	Issued
<div><div>Richest</div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div>Cheapest</div></div>	1	3.75 Jan17	-2.19	Nov06	Richest	1	1.50 Sep22 (10y)	-1.03	Sep12
	2	4.25 Jul17 (OE)	-1.83	May07		2	4.75 Jul40	-0.18	Jul08
	3	1.25 Oct16	-1.60	Sep11		3	4.25 Jul39	-0.12	Jan07
	4	0.50 Apr17	-1.37	Apr12		4	3.25 Jul42	-0.12	Jul10
	5	0.75 Feb17	-1.29	Jan12		5	5.50 Jan31	-0.11	Oct00
	5	2.25 Sep20	1.64	Aug10		5	1.75 Oct15	0.93	Sep10
	4	2.50 Jan21	1.67	Nov10		4	2.25 Apr15	0.98	Apr10
	3	3.75 Jan19	1.76	Nov08		3	3.25 Jul15	1.00	May05
	2	3.25 Jul15	1.77	May05		2	2.50 Feb15	1.00	Jan10
	1	3.00 Jul20	2.51	Apr10	Cheapest	1	3.75 Jan15	1.05	Nov04

Source: Citi Research

Figure 39 (overleaf) looks at bonds of all maturities. For investors with maturity restrictions we have also provided another set of summary tables (Figure 40 and Figure 41) which looks at bonds shorter than 12 years and longer than 8 years, and uses the same criteria as Figure 39 to highlight the richest and cheapest bonds in these narrower maturity spectrums.

These summary tables should help facilitate efficient screening of bonds and, among other things, provide a selection of starting points when considering switches.

## Relative Value Tables – All Maturities

Figure 39. Yield Spread and CAS to Fitted Relative Value Curve by Country (6m History); All bonds on each curve

	Versus Fitted Yield Curve					Versus Swap Curve (CAS)				
	Rank		ZScore	Issued		Rank		ZScore	Issued	
GERMANY	<b>Richest</b>	1	3.75 Jan17	-2.19	Nov06	<b>Richest</b>	1	1.50 Sep22 (10y)	-1.03	Sep12
		2	4.25 Jul17 (OE)	-1.83	May07		2	4.75 Jul40	-0.18	Jul08
		3	1.25 Oct16	-1.60	Sep11		3	4.25 Jul39	-0.12	Jan07
		4	0.50 Apr17	-1.37	Apr12		4	3.25 Jul42	-0.12	Jul10
		5	0.75 Feb17	-1.29	Jan12		5	5.50 Jan31	-0.11	Oct00
		5	2.25 Sep20	1.64	Aug10		5	1.75 Oct15	0.93	Sep10
		4	2.50 Jan21	1.67	Nov10		4	2.25 Apr15	0.98	Apr10
		3	3.75 Jan19	1.76	Nov08		3	3.25 Jul15	1.00	May05
		2	3.25 Jul15	1.77	May05		2	2.50 Feb15	1.00	Jan10
	<b>Cheapest</b>	1	3.00 Jul20	2.51	Apr10	<b>Cheapest</b>	1	3.75 Jan15	1.05	Nov04
FRANCE	<b>Richest</b>	1	3.75 Apr21	-1.80	Apr05	<b>Richest</b>	1	3.75 Oct19	-0.85	Oct08
		2	2.25 Feb16	-1.73	Feb10		2	4.25 Apr19	-0.80	Apr03
		3	3.25 Apr16	-1.53	Apr05		3	4.25 Oct18	-0.79	Oct07
		4	2.25 Oct22 (10y)	-1.38	Oct11		4	3.75 Apr21	-0.79	Apr05
		5	3.00 Oct15	-1.33	Oct04		5	2.50 Oct20	-0.78	Oct09
		5	4.00 Apr18	1.39	Apr07		5	2.00 Jul15	-0.22	Jun10
		4	3.50 Apr26	1.42	Apr10		4	2.25 Oct22 (10y)	-0.01	Oct11
		3	5.00 Oct16	1.45	Oct00		3	1.00 Jul17 (5y)	0.01	Jul11
		2	4.25 Oct17	1.47	Oct06		2	3.50 Apr15	0.10	Apr04
	<b>Cheapest</b>	1	3.75 Apr17	2.36	Apr06	<b>Cheapest</b>	1	2.50 Jan15	0.15	Jan10
ITALY	<b>Richest</b>	1	4.50 Feb20	-2.67	Feb04	<b>Richest</b>	1	4.75 Sep16	-1.18	Sep11
		2	4.25 Mar20	-2.54	Sep09		2	4.25 Mar20	-1.17	Sep09
		3	4.00 Sep20	-1.97	Mar10		3	4.50 Feb20	-1.15	Feb04
		4	4.25 Sep19	-1.60	Mar09		4	5.00 Aug34	-1.14	Aug03
		5	5.00 Aug34	-1.54	Aug03		5	4.00 Sep20	-1.14	Mar10
		5	5.50 Nov22 (10y-IK)	1.49	May12		5	5.50 Sep22	-0.99	Mar12
		4	4.50 Feb18 (MFB)	1.60	Aug07		4	4.00 Feb37	-0.98	Aug05
		3	4.00 Feb17	1.64	Aug06		3	4.50 Jul15	-0.78	Jul12
		2	5.50 Sep22	1.73	Mar12		2	5.50 Nov22 (10y-IK)	0.03	May12
	<b>Cheapest</b>	1	4.75 Aug23	2.02	Feb08	<b>Cheapest</b>	1	3.50 Nov17 (5y)	0.53	Nov12
N'LANDS	<b>Richest</b>	1	1.25 Jan18	-1.05	Jul12	<b>Richest</b>	1	3.75 Jan42 (30y)	-0.75	May10
		2	2.50 Jan33	-0.88	Mar12		2	2.50 Jan33	-0.73	Mar12
		3	4.50 Jul17 (5y)	-0.77	Jul07		3	4.00 Jan37	-0.66	Apr05
		4	3.75 Jan23	-0.36	Jan06		4	3.75 Jan23	-0.39	Jan06
		5	3.25 Jul15	-0.20	Jun05		5	4.50 Jul17 (5y)	-0.34	Jul07
		5	2.25 Jul22 (10y)	0.59	Feb12		5	1.25 Jan18	-0.08	Jul12
		4	4.00 Jan37	0.59	Apr05		4	4.00 Jul16	0.09	Jul06
		3	2.75 Jan15	0.59	Jul09		3	3.25 Jul15	0.34	Jun05
		2	3.25 Jul21	0.67	Mar11		2	0.75 Apr15	0.55	Jan12
	<b>Cheapest</b>	1	4.00 Jul16	0.69	Jul06	<b>Cheapest</b>	1	2.75 Jan15	0.65	Jul09
SPAIN	<b>Richest</b>	1	4.60 Jul19	-2.04	Feb09	<b>Richest</b>	1	4.00 Jul15	-0.84	Jan12
		2	4.30 Oct19	-1.90	Jun09		2	3.15 Jan16	-0.83	Sep05
		3	3.15 Jan16	-1.28	Sep05		3	3.25 Apr16	-0.82	Nov10
		4	4.00 Jul15	-1.08	Jan12		4	3.00 Apr15	-0.81	Mar10
		5	3.75 Oct15	-1.02	Sep12		5	4.25 Oct16	-0.79	Sep11
		5	4.90 Jul40	1.31	Jun07		5	5.85 Jan22 (10y-FBB)	-0.35	Nov11
		4	5.85 Jan22 (10y-FBB)	1.32	Nov11		4	4.90 Jul40	-0.35	Jun07
		3	4.20 Jan37	1.35	Jan05		3	4.70 Jul41 (30y)	-0.34	Sep09
		2	3.80 Jan17	1.55	Oct06		2	3.75 Oct15	0.86	Sep12
	<b>Cheapest</b>	1	5.50 Jul17 (5y)	1.65	Mar02	<b>Cheapest</b>	1	4.50 Jan18	1.31	Nov12
BELGIUM	<b>Richest</b>	1	5.50 Sep17	-1.10	Jun02	<b>Richest</b>	1	4.00 Mar32	-1.20	Mar12
		2	4.25 Sep21	-1.02	Jan11		2	5.00 Mar35	-1.18	May04
		3	3.50 Mar15	-0.70	Mar09		3	4.50 Mar26	-1.14	Jun11
		4	4.00 Mar32	-0.44	Mar12		4	3.00 Sep19	-1.10	Apr12
		5	4.00 Mar18	-0.38	Jan08		5	4.25 Mar41 (30y)	-1.09	Apr10
		5	5.00 Mar35	0.90	May04		5	4.00 Mar18	-0.99	Jan08
		4	4.00 Mar19	0.96	Jan09		4	5.50 Sep17	-0.97	Jun02
		3	3.25 Sep16	0.97	Jan06		3	3.50 Jun17 (5y)	-0.97	Mar11
		2	3.75 Sep20	1.38	Jan10		2	3.25 Sep16	-0.95	Jan06
	<b>Cheapest</b>	1	4.00 Mar17	1.63	Jan07	<b>Cheapest</b>	1	4.00 Mar17	-0.91	Jan07

Source: Citi Research

# Relative Value Tables – Max 12Yr Maturity

Figure 40. Yield Spread and CAS to Fitted Relative Value Curve by Country (6m History); Bonds with a Maximum Maturity of 12yrs

GERMANY

</

Source: Citi Research

## Relative Value Tables – Min 8yr Maturity

Figure 41. Yield Spread and CAS to Fitted Relative Value Curve by Country (6m History); Bonds with a Minimum Maturity of 8yrs

	Versus Fitted Yield Curve				Versus Swap Curve (CAS)			
	Rank		ZScore	Issued	Rank		ZScore	Issued
GERMANY		<b>Richest</b>				<b>Richest</b>		
	1	2.25 Sep21	-0.99	Aug11	1	1.50 Sep22 (10y)	-1.03	Sep12
	2	2.50 Jul44 (30y)	-0.79	Apr12	2	4.75 Jul40	-0.18	Jul08
	3	3.25 Jul42	-0.39	Jul10	3	4.25 Jul39	-0.12	Jan07
	4	1.75 Jul22	-0.28	Apr12	4	3.25 Jul42	-0.12	Jul10
	5	6.25 Jan30	-0.08	Jan00	5	5.50 Jan31	-0.11	Oct00
	5	4.25 Jul39	0.71	Jan07				
	4	1.50 Sep22 (10y)	0.93	Sep12	5	2.25 Sep21	0.56	Aug11
	3	4.75 Jul34	0.98	Jan03	4	1.75 Jul22	0.57	Apr12
	2	4.00 Jan37 (UB)	1.15	Jan05	3	3.25 Jul21 (RX)	0.61	Apr11
	1	2.50 Jan21	1.67	Nov10	2	2.00 Jan22	0.62	Nov11
		<b>Cheapest</b>			1	2.50 Jan21	0.67	Nov10
FRANCE		<b>Richest</b>				<b>Richest</b>		
	1	3.75 Apr21	-1.80	Apr05	1	3.75 Apr21	-0.79	Apr05
	2	2.25 Oct22 (10y)	-1.38	Oct11	2	5.75 Oct32	-0.76	Oct00
	3	5.75 Oct32	-0.94	Oct00	3	4.75 Apr35	-0.76	Apr03
	4	3.00 Apr22	-0.60	Feb12	4	4.00 Oct38	-0.75	Oct05
	5	3.25 Oct21 (OAT)	-0.33	Oct10	5	3.25 Oct21 (OAT)	-0.73	Oct10
	5	4.00 Apr55	0.26	Apr04	5	4.00 Apr55	-0.65	Apr04
	4	4.00 Oct38	0.46	Oct05	4	4.00 Apr60	-0.65	Apr09
	3	4.50 Apr41 (30y)	0.62	Apr09	3	4.25 Oct23	-0.63	Oct06
	2	4.25 Oct23	1.00	Oct06	2	2.75 Oct27	-0.35	Oct11
	1	3.50 Apr26	1.42	Apr10	1	2.25 Oct22 (10y)	-0.01	Oct11
		<b>Cheapest</b>				<b>Cheapest</b>		
ITALY		<b>Richest</b>				<b>Richest</b>		
	1	5.00 Aug34	-1.54	Aug03	1	5.00 Aug34	-1.14	Aug03
	2	5.00 Aug39	-0.99	Aug07	2	5.00 Sep40 (30y)	-1.10	Sep09
	3	5.75 Feb33	-0.52	Feb02	3	5.00 Aug39	-1.10	Aug07
	4	4.75 Sep21	-0.09	Mar11	4	4.50 Mar26	-1.10	Sep10
	5	5.00 Sep40 (30y)	-0.01	Sep09	5	3.75 Aug21	-1.09	Feb06
	5	5.00 Mar22	0.95	Sep11	5	5.75 Feb33	-1.03	Feb02
	4	4.00 Feb37	1.19	Aug05	4	4.75 Aug23	-1.00	Feb08
	3	5.50 Nov22 (10y-IK)	1.49	May12	3	5.50 Sep22	-0.99	Mar12
	2	5.50 Sep22	1.73	Mar12	2	4.00 Feb37	-0.98	Aug05
	1	4.75 Aug23	2.02	Feb08	1	5.50 Nov22 (10y-IK)	0.03	May12
		<b>Cheapest</b>				<b>Cheapest</b>		
N'LANDS		<b>Richest</b>				<b>Richest</b>		
	1	2.50 Jan33	-0.88	Mar12	1	3.75 Jan42 (30y)	-0.75	May10
	2	3.75 Jan23	-0.36	Jan06	2	2.50 Jan33	-0.73	Mar12
	3	3.75 Jan42 (30y)	-0.09	May10	3	4.00 Jan37	-0.66	Apr05
	3	2.25 Jul22 (10y)	0.59	Feb12	3	3.75 Jan23	-0.39	Jan06
	2	4.00 Jan37	0.59	Apr05	2	2.25 Jul22 (10y)	-0.30	Feb12
	1	3.25 Jul21	0.67	Mar11	1	3.25 Jul21	-0.27	Mar11
		<b>Cheapest</b>				<b>Cheapest</b>		
SPAIN		<b>Richest</b>				<b>Richest</b>		
	1	4.70 Jul41 (30y)	-1.01	Sep09	1	5.75 Jul32	-0.51	Jan01
	2	5.75 Jul32	-0.99	Jan01	2	5.90 Jul26	-0.45	Mar11
	3	5.90 Jul26	-0.08	Mar11	3	4.80 Jan24	-0.44	Sep08
	4	4.80 Jan24	0.47	Sep08	4	5.50 Apr21	-0.43	Jan11
	5		#VALUE!		5		#VALUE!	
	5		#VALUE!		5		#VALUE!	
	4	5.50 Apr21	1.06	Jan11	4	4.20 Jan37	-0.37	Jan05
	3	4.90 Jul40	1.31	Jun07	3	5.85 Jan22 (10y-FBB)	-0.35	Nov11
	2	5.85 Jan22 (10y-FBB)	1.32	Nov11	2	4.90 Jul40	-0.35	Jun07
	1	4.20 Jan37	1.35	Jan05	1	4.70 Jul41 (30y)	-0.34	Sep09
		<b>Cheapest</b>				<b>Cheapest</b>		
BELGIUM		<b>Richest</b>				<b>Richest</b>		
	1	4.25 Sep21	-1.02	Jan11	1	4.00 Mar32	-1.20	Mar12
	2	4.00 Mar32	-0.44	Mar12	2	5.00 Mar35	-1.18	May04
	3	4.00 Mar22	0.07	May06	3	4.50 Mar26	-1.14	Jun11
	3	4.25 Sep22 (10y)	0.46	Jan12	3	4.25 Sep21	-1.08	Jan11
	2	4.50 Mar26	0.71	Jun11	2	4.00 Mar22	-1.08	May06
	1	5.00 Mar35	0.90	May04	1	4.25 Sep22 (10y)	-1.04	Jan12
		<b>Cheapest</b>				<b>Cheapest</b>		

Source: Citi Research

## Current ARTS Trading Signals

David Bieber

+44 207 986 4976

[david.bieber@citi.com](mailto:david.bieber@citi.com)

Short and long term signals have moved apart ...

... Due to differing outlooks of risk aversion ...

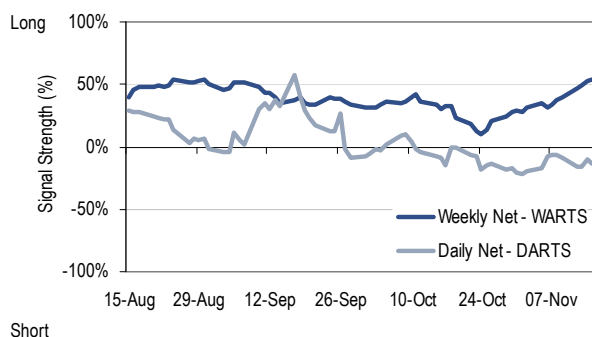
... resulting in a long duration portfolio but with tight stops.

The long duration risk / reward has weakened in the short term but improved in the long term hence we would maintain longs but with tight stops.

This week the weekly algorithmic rates trading signals<sup>2</sup> have become disconnected from the daily signals<sup>3</sup>. The long term models (WARTS) have increased longs to 54% while the short term models (DARTS) have increased shorts exposure to 12% (Figure 42). This disconnection between trading signals is being driven by differing measures of risk aversion. In WARTS risk aversion remains raised and therefore supportive of long duration, however in DARTS it has collapsed, supporting a short duration position. Meanwhile momentum signals remain supportive of duration across both models (given the recent sustained rally in rates) and there is broad agreement that fundamentals remain weak.

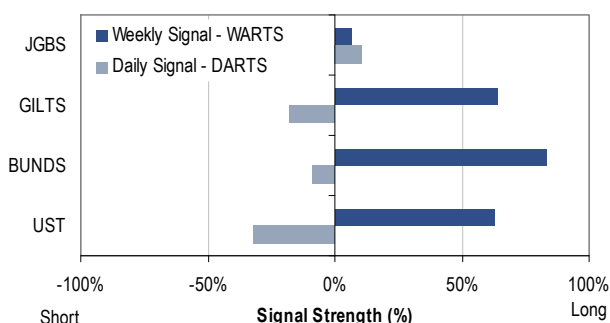
At an asset level positioning continues to be diverse between DARTS and WARTS (Figure 43). As a result the signals maintain a long position, with the strongest signals being in Bunds.

Figure 42. Evolution history of the daily / weekly 10y net signal



Source: Citi Investment Research and Analysis

Figure 43. Breakdown of current daily and weekly net signals

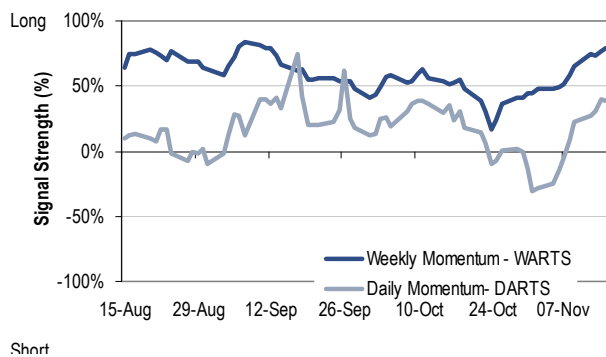


Source: Citi Investment Research and Analysis

Currently trend dominates the momentum signal, driving the long duration position ...

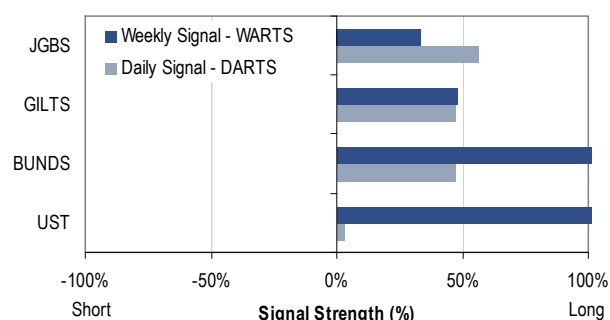
The momentum signal has been increasing duration exposure in DARTS and WARTS (Figure 44). This is being driven by stronger trend, which has been established given the sustained move lower in yields. However the signals are weaker in DARTS given a larger component of reversion in the short term. At an asset level signals show Bunds remain the most attractive but there is less certainty in UST (Figure 45).

Figure 44. Evolution history of the daily / weekly 10y momentum signal



Source: CIRA, Bloomberg

Figure 45. Breakdown of current daily and weekly momentum signals

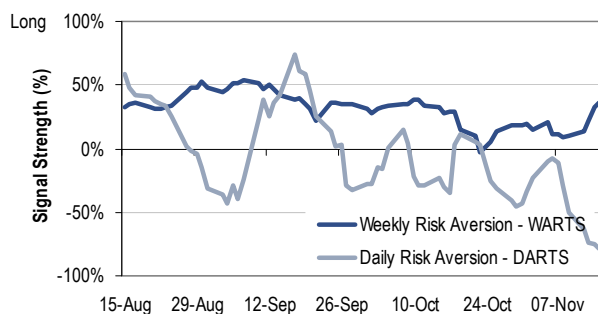


Source: CIRA, Bloomberg

<sup>2</sup> The current signals are calibrated as of market close 7<sup>th</sup> November 2012.

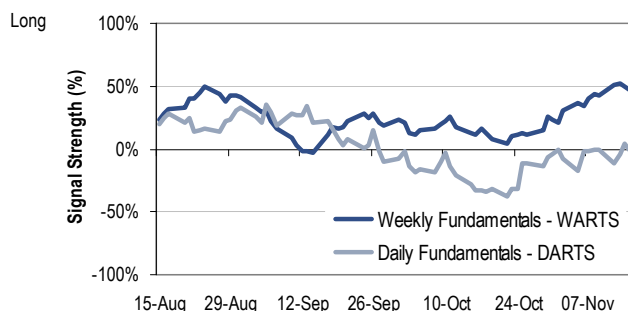
<sup>3</sup> See [DARTS Signals, 15<sup>th</sup> November 2012 for the latest breakdown](#)

**Figure 46. Evolution history of the daily / weekly 10y risk aversion signal**



Short  
Source: Citi Investment Research and Analysis

**Figure 48. Evolution history of the daily / weekly 10y fundamental signal**



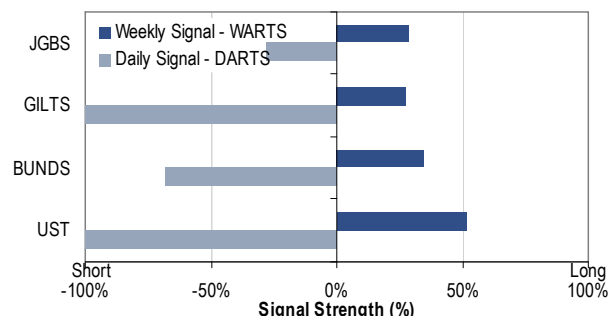
Short  
Source: CIRA, Bloomberg

... Meanwhile risk aversion has fallen in the short term but risen in the longer due to different market betas.

... But fundamentals have broadly weakened across all signals, suggesting the momentum of upward surprises in economic data is weakening.

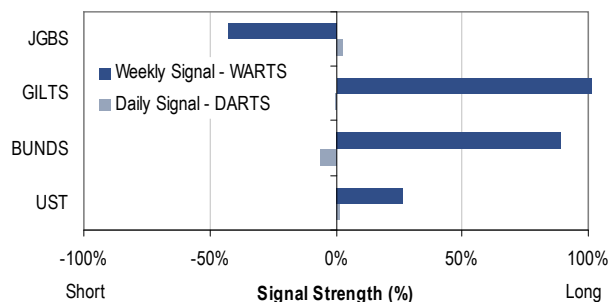
The signals suggest an increase in duration exposure to 25%, with an overweight bias in Bunds.

**Figure 47. Breakdown of current daily and weekly risk aversion signals**



Source: CIRA, Bloomberg

**Figure 49. Breakdown of current daily and weekly fundamental signals**



Source: CIRA, Bloomberg

Meanwhile, the risk aversion signal has become disconnected between the models. In WARTS, risk aversion has mildly risen but in DARTS it has collapsed and hence is strongly supportive of a short duration position (Figure 46). This has occurred as a result of the model selecting a larger component of mean reversion dynamic (i.e. as risk assets sell off there is an increased probability that they will correct higher and hence bonds sell off). This pattern is also occurring at the asset level where all assets forecast "risk on" in the short term but not in the longer term (Figure 47).

Finally, fundamentals have continued to weaken in the long term but remain fair-value in the short term (Figure 48). As with last week the models find that the momentum of positive macro data releases is forecast to weaken over the longer term horizon. For instance the economic surprise index (ESI) is at YTD highs. Given its mean reverting nature there is an increased probability of a disappointment ahead as the market become overly optimistic. At the asset level the longer term outlook remains weak, particularly for Gilts and Bunds (see Figure 49).

In summary, trends are becoming stronger but this has coincided with a higher probability of a short term risk reversal (given the strong "risk on" signal in DARTS). Hence the combined signals maintain an overall duration position to 25%, however this is being run with tight stops given the combination of net short in DARTS and the stronger risk signal. Alternatively the models are waiting for more attractive levels to add to duration.

## Supply Analysis and Forecasts

Nishay Patel  
+44-20-7986-1007  
[nishay.patel@citi.com](mailto:nishay.patel@citi.com)

Mohit Aggarwal  
+91-22-4277-5022  
[mohit1.aggarwal@citi.com](mailto:mohit1.aggarwal@citi.com)

Our regular detailed supply analysis is now published separately under the title “Weekly Supply Monitor”. Please click [here](#) for the most recent edition.

This publication includes 3 main areas:

### Analysis of supply in the coming week and month

- Weekly DV01 of supply in EUR, GBP, and USD – historic and projected
- Maturity split of expected issuance next week in EUR, GBP, and USD
- Gross supply (and DV01) next week and month, by maturity and country
- 4-week issuance calendar incl. buybacks (DV01 and futures equivalents)

### Profile of cash flows

- Coupons by maturity for each of the next 4 weeks in EUR, GBP, and USD
- Total coupons for each of the next 4 weeks, by maturity sector and country
- Coupon payment dates and amounts by country for next 3 months
- Monthly coupon totals for next 3 months

- Redemptions for each of the next 4 weeks, by maturity sector and country
- Redemption dates and amounts by country for next 3 months
- Monthly redemption totals for next 3 months

- Net cash requirement for each of the next 4 weeks for EUR, GBP and USD
- 2012 monthly net cash requirements by maturity for GBP and USD

### Detailed supply forecasts

- 2012 and 2013 forecasts by currency and for each EMU-11 country
- Monthly EMU-11 net and gross supply by country and maturity to end-2012
- YTD issuance progress: percentage and vs 3yr average at this stage
- UK gilt remit progress by maturity + syndications

Analysis of upcoming supply

Coupons...

Redemptions...

Net cash requirements...

Supply forecasts

Click [here](#) for link...

Please click [here](#) for the document.



Provisional auction calendar for the next four weeks

Figure 50. Provisional Auction Calendar for the Next Four Weeks, Gross Issuance (Billions), DV01 (USD Millions)

Date	Country	Estimated Size (Local Ccy)	Issue Details (Estimated)	DV01 \$million/bp	Approx. Number 10yr Futures		
					TYZ2 (UST)	G Z2 (Gilt)	RXZ2 (Bund)
19 Nov (Mon)	US	7 - 8	Outright Treasury Coupon Sales: 31/7/2015 - 15/11/2015		25k		
20 Nov (Tue)	UK	4.5	1% Treasury Gilt 2017 (issue and size confirmed)			23k	
20 Nov (Tue)	US	1.75 - 2.25	Outright Treasury Coupon Purchases: 15/2/2036 - 15/11/2042		-55k		
21 Nov (Wed)	Germany	4.0	Bund 1.5% Sep22 reopening (issue and size confirmed)				33k
21 Nov (Wed)	US	13.0	10-Year TIPS (re-opening)		156k		
21 Nov (Wed)	US	7 - 8	Outright Treasury Coupon Sales : 30/11/2015 - 31/1/2016		25k		
22 Nov (Thu)	Spain	3.5	Obligaciones 2yr, 5yr and 10yr (estimated tenors and size)				16k
Weekly \$DV01 of Issuance				22.7			
Total Number of Futures Contracts					151k	23k	49k

Date	Country	Estimated Size (Local Ccy)	Issue Details (Estimated)	DV01 \$million/bp	Approx. Number 10yr Futures		
					TYZ2 (UST)	G Z2 (Gilt)	RXZ2 (Bund)
26 Nov (Mon)	Belgium	3.0	OLO 5yr, 10yr and 15yr (estimated tenors and size)				26k
26 Nov (Mon)	US	1.75 - 2.25	Outright Treasury Coupon Purchases: 15/2/2036 - 15/11/2042		-55k		
27 Nov (Tue)	Netherlands	2.5	DSL Apr15 reopening (issue confirmed, size €2.3bn)				5k
27 Nov (Tue)	Italy	3.0	CTZ (estimated size)				5k
27 Nov (Tue)	UK	3.7	Syndicated re-opening of 0¼% Index-linked Gilt 2044 (second half of November)			116k	
27 Nov (Tue)	US	35.0	2-Year		86k		
27 Nov (Tue)	US	1.5 - 2	Outright Treasury Coupon Purchases: 15/2/2023 - 15/2/2031		-34k		
28 Nov (Wed)	Germany	3.0	Bobl-164 0.5% Oct17 reopening (issue and size confirmed)				13k
28 Nov (Wed)	US	35.0	5-Year		205k		
28 Nov (Wed)	US	1.75 - 2.25	Outright Treasury Coupon Purchases: 15/2/2036 - 15/11/2042		-55k		
28 Nov (Wed)	US	4.25 - 5.25	Outright Treasury Coupon Purchases: 30/11/2018 - 15/11/2020		-48k		
29 Nov (Thu)	Italy	7.0	BTP 5yr and 10yr (estimated tenors and size)				44k
29 Nov (Thu)	Italy	2.0	CCTeu (estimated size)				4k
29 Nov (Thu)	US	29.0	7-Year		234k		
29 Nov (Thu)	US	4.25 - 5.25	Outright Treasury Coupon Purchases: 15/2/2021 - 15/11/2022		-49k		
30 Nov (Fri)	US	1.75 - 2.25	Outright Treasury Coupon Purchases : 15/2/2036 - 15/11/2042		-55k		
Weekly \$DV01 of Issuance				49.3			
Total Number of Futures Contracts					229k	116k	97k

Date	Country	Estimated Size (Local Ccy)	Issue Details (Estimated)	DV01 \$million/bp	Approx. Number 10yr Futures		
					TYZ2 (UST)	G Z2 (Gilt)	RXZ2 (Bund)
05 Dec (Wed)	Germany	4.0	Schatz Dec14 reopening (issue and size confirmed)				7k
05 Dec (Wed)	Spain	3.0	Bono 2yr, 5yr, obligaciones 10yr (estimated tenors and size)				13k
06 Dec (Thu)	France	5.1	OAT 5yr, 10yr and 15yr (estimated tenors and size)				51k
Weekly \$DV01 of Issuance				9.9			
Total Number of Futures Contracts					0k	0k	70k

Date	Country	Estimated Size (Local Ccy)	Issue Details (Estimated)	DV01 \$million/bp	Approx. Number 10yr Futures		
					TYZ2 (UST)	G Z2 (Gilt)	RXZ2 (Bund)
11 Dec (Tue)	Austria	1.3	RAGB 5yr and 10yr (estimated tenors and size)				8k
11 Dec (Tue)	UK	3.2	1¼% Treasury Gilt 2022 (issue confirmed, estimated size)			31k	
11 Dec (Tue)	US	32.0	3-Year		78k		
12 Dec (Wed)	US	21.0	10-Year (re-opening)		228k		
13 Dec (Thu)	Italy	7.0	BTP 3yr, 5yr and 10yr (estimated tenors and size)				27k
13 Dec (Thu)	Spain	3.0	Obligaciones 2yr, 5yr and 10yr (estimated tenors and size)				13k
13 Dec (Thu)	UK	1.3	Re-opening of index-linked gilt 2024 (issue confirmed, estimated size)			17k	
13 Dec (Thu)	US	13.0	30-year (re-opening)		313k		
Weekly \$DV01 of Issuance				64.4			
Total Number of Futures Contracts					620k	48k	48k

The next release of the approximate purchase and sale amounts and tentative Outright operation schedule will be at 1400 (NY Time) on 30 November 2012

Source: DMOs, Citi estimates



## EUR: Coupons & Redemptions (next 3 mths)

Figure 51. EMU-11 Redemptions over the next three months (€bn)

Redemptions = €158bn											
Redemptions	DEU 41	FRA 30	NLD 16	ITA 51	ESP 14	BEL 6	AUT 0	FIN 0	PRT 0	GRC 0	IRL 0
(Fri) 14-Dec-12	17.0										
(Sat) 15-Dec-12				18.7							
(Mon) 24-Dec-12						5.9					
(Wed) 26-Dec-12		5.5									
(Mon) 31-Dec-12				11.5							
(Fri) 04-Jan-13	24.0										
(Sat) 12-Jan-13		24.7									
(Tue) 15-Jan-13			15.5								
(Thu) 31-Jan-13					14.3						
(Fri) 01-Feb-13				21.0							

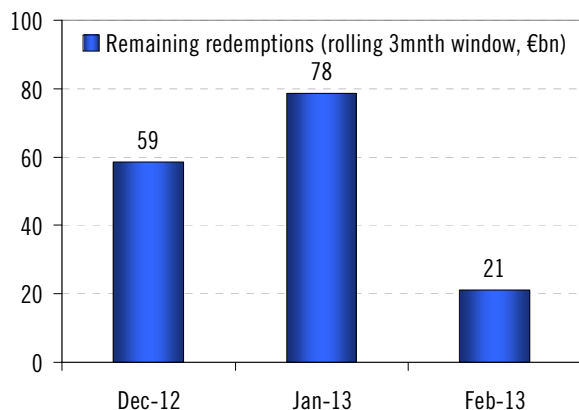
Source: DMOs, Bloomberg, Citi Research

Figure 52. EMU-11 Coupon Payments over the next three months (€bn)

Coupons = €40bn											
Coupons	DEU 12	FRA 3	NLD 4	ITA 13	ESP 7	BEL 0	AUT 1	FIN 0	PRT 0	GRC 0	IRL 0
(Thu) 15-Nov-12				0.4							
(Thu) 22-Nov-12							0.2				
(Sat) 01-Dec-12				1.0							
(Thu) 13-Dec-12	0.04										
(Fri) 14-Dec-12	0.2										
(Sat) 15-Dec-12				1.0							
(Sat) 22-Dec-12				0.1							
(Mon) 24-Dec-12						0.5					
(Wed) 26-Dec-12		0.5									
(Tue) 01-Jan-13				0.8							
(Fri) 04-Jan-13	11.7										
(Sat) 12-Jan-13		1.7									
(Tue) 15-Jan-13		0.6	3.9	0.3			0.6				0.3
(Sun) 20-Jan-13											0.02
(Sat) 26-Jan-13							0.1				
(Thu) 31-Jan-13					7.2						
(Fri) 01-Feb-13				9.4							

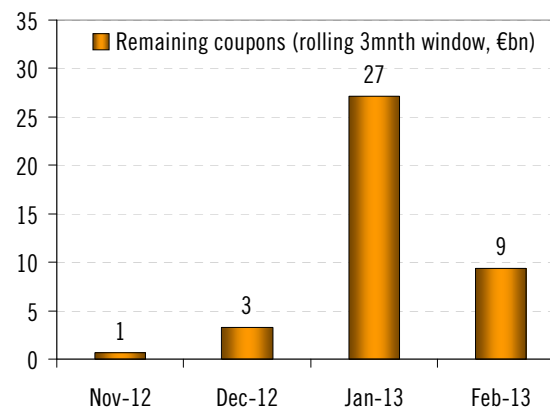
Source: DMOs, Bloomberg, Citi Research

Figure 53. EMU-11 remaining redemptions over the next three months (€bn)



Source: DMOs, Bloomberg, Citi Research

Figure 54. EMU-11 remaining coupons over the next three months (€bn)



Source: DMOs, Bloomberg, Citi Research

## Summary of Recent Publications

Date	Publication	Topic	Page	Region
08-Nov-12	European Weekly	<a href="#">ECB Meeting</a>	8	EUR
		<a href="#">LTRO: The Early Repayment Option</a>	9	EUR
		<a href="#">Impact of CACs on 2013 EMU issuance</a>	11	EUR
		<a href="#">France: a contrarian performer in 2012</a>	16	EUR
		<a href="#">MPC on hold: Attention shifts to the Inflation Report</a>	17	UK
08-Nov-12	NOTE	<a href="#">Weekly Supply Monitor: Euro, US and UK supply outlook</a>	-	Global
01-Nov-12	European Weekly	<a href="#">Keep an Eye on the ESI</a>	8	Global
		<a href="#">Sterling Rates Strategy</a>	10	UK
		<a href="#">The ESM as an Investor</a>	12	EUR
		<a href="#">EMU-11: Profile for the rest of 2012</a>	16	EUR
01-Nov-12	NOTE	<a href="#">Weekly Supply Monitor: Euro, US and UK supply outlook</a>	-	Global
01-Nov-12	NOTE	<a href="#">EMU-11: Profile of Supply to end-2012</a>	-	EUR
29-Oct-12	NOTE	<a href="#">European Flow Analysis: Divergence between core and peripheral appetite</a>	-	EUR
29-Oct-12	NOTE	<a href="#">UK Rates Strategy: Seasonality in November</a>	-	UK
25-Oct-12	European Weekly	<a href="#">Sovereign Ratings Outlook and Key Expected Ratings Issues</a>	12	Global
		<a href="#">November Seasonality in Bunds and Gilts</a>	14	EUR
		<a href="#">Euro Inflation Strategy: November issuance could be light</a>	17	EUR
25-Oct-12	NOTE	<a href="#">Weekly Supply Monitor: Euro, US and UK Supply Outlook</a>	-	EUR
25-Oct-12	NOTE	<a href="#">European Thematic Research: Rates market implications of a severe growth shock</a>	-	EUR
22-Oct-12	NOTE	<a href="#">European Flow Analysis in Pictures: Short-Term Confidence Returning</a>	-	EUR
19-Oct-12	NOTE	<a href="#">European Inflation-Linked Index Projection</a>	-	EUR
18-Oct-12	European Weekly	<a href="#">Bund: A Framework for Direction</a>	8	EUR
		<a href="#">Moody's keeps Spain at Baa3...what next?</a>	11	EUR
		<a href="#">Flows before and after Spain's downgrade</a>	12	EUR
		<a href="#">Sterling Rates Strategy: Tactical 10s30s flatteners and 2s5s7s RV flies</a>	14	UK
		<a href="#">EUR Vol: Sell Vega vs Gamma</a>	17	EUR
		<a href="#">SSA Supply and Relative Value</a>	20	EUR
		<a href="#">Month-end EGBI projection highlights</a>	22	EUR

## Notes

**Notes**

## Appendix A-1

### Analyst Certification

The research analyst(s) primarily responsible for the preparation and content of this research report are named in bold text in the author block at the front of the product except for those sections where an analyst's name appears in bold alongside content which is attributable to that analyst. Each of these analyst(s) certify, with respect to the section(s) of the report for which they are responsible, that the views expressed therein accurately reflect their personal views about each issuer and security referenced and were prepared in an independent manner, including with respect to Citigroup Global Markets Inc and its affiliates. No part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) expressed by that research analyst in this report.

### IMPORTANT DISCLOSURES

Analysts' compensation is determined based upon activities and services intended to benefit the investor clients of Citigroup Global Markets Inc. and its affiliates ("the Firm"). Like all Firm employees, analysts receive compensation that is impacted by overall firm profitability which includes investment banking revenues.

For important disclosures (including copies of historical disclosures) regarding the companies that are the subject of this Citi Research product ("the Product"), please contact Citi Research, 388 Greenwich Street, 28th Floor, New York, NY, 10013, Attention: Legal/Compliance [E6WYB6412478]. In addition, the same important disclosures, with the exception of the Valuation and Risk assessments and historical disclosures, are contained on the Firm's disclosure website at [https://www.citivelocity.com/cvr/eppublic/citi\\_research\\_disclosures](https://www.citivelocity.com/cvr/eppublic/citi_research_disclosures). Valuation and Risk assessments can be found in the text of the most recent research note/report regarding the subject company. Historical disclosures (for up to the past three years) will be provided upon request.

**Guide to Citi Research High Yield Ratings:** Coverage in the Citi Research High Yield universe is assigned a relative return based rating. Depending on the issuer under analysis ratings may be applied to either some or all of the issuer's debt securities, bank loans or other instruments. These ratings and their definitions are:

**Guide to Citi Research High Yield Issue Ratings:**

**Buy (1):** The analyst expects the six-month total return of the rated debt security or instrument to exceed the market value weighted average total return for the analyst's sector or comparable sub-index of the Citi High Yield Market Index

**Neutral (2):** The analyst expects the six-month total return of the rated debt security or instrument to be in line with the market value weighted average total return for the analyst's sector or comparable sub-index of the Citi High Yield Market Index

**Sell (3):** The analyst expects the six-month total return of the rated debt security or instrument to be below the market value weighted average total return for the analyst's sector or comparable sub-index of the Citi High Yield Market Index

**Guide to Citi Research High Yield Sector/Issuer Portfolio Weightings:**

**Overweight:** Over the next six months, the recommended sector or issuer is expected to outperform the returns on the relevant index or benchmark based on valuation and methodology provided below;

**Marketweight:** Over the next six months, the recommended sector or issuer is expected to perform in line with the returns on the relevant index or benchmark based on valuation and methodology provided below;

**Underweight:** Over the next six months, the recommended sector or issuer is expected to underperform the returns on the relevant index or benchmark based on valuation and methodology provided below;

**Under Review:** Citi Research has suspended the investment rating for this issuer because there is not a sufficient fundamental basis for determining an investment rating. The previous investment rating is no longer in effect for this issuer and should not be relied upon. To satisfy regulatory requirements, we correspond 'under review' to Hold in our ratings distribution table. However, we reiterate that we do not consider 'under review' to be a recommendation. For purposes of complying with ratings-distribution-disclosure rules, a Citi Research High Yield rating of Overweight is considered to correspond to a Buy recommendation; Marketweight and Neutral to a Hold recommendation; and Underweight to a Sell recommendation.

**Valuation and Methodology:** In Citi's High Yield Credit Research we assign a rating (Buy, Neutral or Sell) that, depending on the company under analysis, may be assigned to some or all of the company's debt securities. The rating is based on our credit view of the issuer and the relative value of its securities, taking into account the ratings assigned to the issuer by credit rating agencies and the market prices for the issuer's securities. Our credit view of an issuer is based upon our opinion as to whether the issuer will be able to service its debt obligations when they become due and payable. We may assess this by analyzing, among other things, the issuer's credit position using standard credit ratios such as cash flow to debt and fixed charge coverage (including and excluding capital investment). We also analyze the issuer's ability to generate cash flow by reviewing standard operational measures for comparable companies in the sector, such as revenue and earnings growth rates, margins, and the composition of the issuer's balance sheet relative to the operational leverage in its business.

### NON-US RESEARCH ANALYST DISCLOSURES

Non-US research analysts who have prepared this report (i.e., all research analysts listed below other than those identified as employed by Citigroup Global Markets Inc.) are not registered/qualified as research analysts with FINRA. Such research analysts may not be associated persons of the member organization and therefore may not be subject to the NYSE Rule 472 and NASD Rule 2711 restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account. The legal entities employing the authors of this report are listed below:

Citigroup Global Markets Ltd

Alessandro Tentori; Robert Crossley; Jamie Searle; Peter Goves; Nishay Patel; David Bieber

Citigroup Global Markets India Private Limited

Aman Bansal, CFA; Mohit Aggarwal

### OTHER DISCLOSURES

For securities recommended in the Product in which the Firm is not a market maker, the Firm is a liquidity provider in the issuers' financial instruments and may act as principal in connection with such transactions. The Firm is a regular issuer of traded financial instruments linked to securities that may have been recommended in the Product. The Firm regularly trades in the securities of the issuer(s) discussed in the Product. The Firm may engage in securities

transactions in a manner inconsistent with the Product and, with respect to securities covered by the Product, will buy or sell from customers on a principal basis.

Securities recommended, offered, or sold by the Firm: (i) are not insured by the Federal Deposit Insurance Corporation; (ii) are not deposits or other obligations of any insured depository institution (including Citibank); and (iii) are subject to investment risks, including the possible loss of the principal amount invested. Although information has been obtained from and is based upon sources that the Firm believes to be reliable, we do not guarantee its accuracy and it may be incomplete and condensed. Note, however, that the Firm has taken all reasonable steps to determine the accuracy and completeness of the disclosures made in the Important Disclosures section of the Product. The Firm's research department has received assistance from the subject company(ies) referred to in this Product including, but not limited to, discussions with management of the subject company(ies). Firm policy prohibits research analysts from sending draft research to subject companies. However, it should be presumed that the author of the Product has had discussions with the subject company to ensure factual accuracy prior to publication. All opinions, projections and estimates constitute the judgment of the author as of the date of the Product and these, plus any other information contained in the Product, are subject to change without notice. Prices and availability of financial instruments also are subject to change without notice. Notwithstanding other departments within the Firm advising the companies discussed in this Product, information obtained in such role is not used in the preparation of the Product. Although Citi Research does not set a predetermined frequency for publication, if the Product is a fundamental research report, it is the intention of Citi Research to provide research coverage of the/those issuer(s) mentioned therein, including in response to news affecting this issuer, subject to applicable quiet periods and capacity constraints. The Product is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security. Any decision to purchase securities mentioned in the Product must take into account existing public information on such security or any registered prospectus.

Investing in non-U.S. securities, including ADRs, may entail certain risks. The securities of non-U.S. issuers may not be registered with, nor be subject to the reporting requirements of the U.S. Securities and Exchange Commission. There may be limited information available on foreign securities. Foreign companies are generally not subject to uniform audit and reporting standards, practices and requirements comparable to those in the U.S. Securities of some foreign companies may be less liquid and their prices more volatile than securities of comparable U.S. companies. In addition, exchange rate movements may have an adverse effect on the value of an investment in a foreign stock and its corresponding dividend payment for U.S. investors. Net dividends to ADR investors are estimated, using withholding tax rates conventions, deemed accurate, but investors are urged to consult their tax advisor for exact dividend computations. Investors who have received the Product from the Firm may be prohibited in certain states or other jurisdictions from purchasing securities mentioned in the Product from the Firm. Please ask your Financial Consultant for additional details. Citigroup Global Markets Inc. takes responsibility for the Product in the United States. Any orders by US investors resulting from the information contained in the Product may be placed only through Citigroup Global Markets Inc.

**Important Disclosures for Morgan Stanley Smith Barney LLC Customers:** Morgan Stanley & Co. LLC (Morgan Stanley) research reports may be available about the companies that are the subject of this Citi Research research report. Ask your Financial Advisor or use [smithbarney.com](http://smithbarney.com) to view any available Morgan Stanley research reports in addition to Citi Research research reports.

Important disclosure regarding the relationship between the companies that are the subject of this Citi Research research report and Morgan Stanley Smith Barney LLC and its affiliates are available at the Morgan Stanley Smith Barney disclosure website at [www.morganstanleysmithbarney.com/researchdisclosures](http://www.morganstanleysmithbarney.com/researchdisclosures).

For Morgan Stanley and Citigroup Global Markets, Inc. specific disclosures, you may refer to [www.morganstanley.com/researchdisclosures](http://www.morganstanley.com/researchdisclosures) and [https://www.citivelocity.com/cvr/eppublic/citi\\_research\\_disclosures](https://www.citivelocity.com/cvr/eppublic/citi_research_disclosures).

This Citi Research research report has been reviewed and approved on behalf of Morgan Stanley Smith Barney LLC. This review and approval was conducted by the same person who reviewed this research report on behalf of Citi Research. This could create a conflict of interest.

**The Citigroup legal entity that takes responsibility for the production of the Product is the legal entity which the first named author is employed by.** The Product is made available in **Australia** through Citi Global Markets Australia Pty Ltd. (ABN 64 003 114 832 and AFSL No. 240992), participant of the ASX Group and regulated by the Australian Securities & Investments Commission. Citigroup Centre, 2 Park Street, Sydney, NSW 2000. The Product is made available in Australia to Private Banking wholesale clients through Citigroup Pty Limited (ABN 88 004 325 080 and AFSL 238098). Citigroup Pty Limited provides all financial product advice to Australian Private Banking wholesale clients through bankers and relationship managers. If there is any doubt about the suitability of investments held in Citigroup Private Bank accounts, investors should contact the Citigroup Private Bank in Australia. Citigroup companies may compensate affiliates and their representatives for providing products and services to clients. The Product is made available in **Brazil** by Citigroup Global Markets Brasil - CCTVM SA, which is regulated by CVM - Comissão de Valores Mobiliários, BACEN - Brazilian Central Bank, APIMEC - Associação dos Analistas e Profissionais de Investimento do Mercado de Capitais and ANBID - Associação Nacional dos Bancos de Investimento. Av. Paulista, 1111 - 11º andar - CEP. 01311920 - São Paulo - SP. If the Product is being made available in certain provinces of **Canada** by Citigroup Global Markets (Canada) Inc. ("CGM Canada"), CGM Canada has approved the Product. Citigroup Place, 123 Front Street West, Suite 1100, Toronto, Ontario M5J 2M3. This product is available in **Chile** through Banchile Corredores de Bolsa S.A., an indirect subsidiary of Citigroup Inc., which is regulated by the Superintendencia de Valores y Seguros. Agustinas 975, piso 2, Santiago, Chile. The Product is made available in **France** by Citigroup Global Markets Limited, which is authorised and regulated by Financial Services Authority. 1-5 Rue Paul Cézanne, 8ème, Paris, France. The Product is distributed in **Germany** by Citigroup Global Markets Deutschland AG ("CGMD"), which is regulated by Bundesanstalt fuer Finanzdienstleistungsaufsicht (BaFin). CGMD, Reuterweg 16, 60323 Frankfurt am Main. Research which relates to "securities" (as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong)) is issued in **Hong Kong** by, or on behalf of, Citigroup Global Markets Asia Limited which takes full responsibility for its content. Citigroup Global Markets Asia Ltd. is regulated by Hong Kong Securities and Futures Commission. If the Research is made available through Citibank, N.A., Hong Kong Branch, for its clients in Citi Private Bank, it is made available by Citibank N.A., Citibank Tower, Citibank Plaza, 3 Garden Road, Hong Kong. Citibank N.A. is regulated by the Hong Kong Monetary Authority. Please contact your Private Banker in Citibank N.A., Hong Kong, Branch if you have any queries on or any matters arising from or in connection with this document. The Product is made available in **India** by Citigroup Global Markets India Private Limited, which is regulated by Securities and Exchange Board of India. Bakhtawar, Nariman Point, Mumbai 400-021. The Product is made available in **Indonesia** through PT Citigroup Securities Indonesia. 5/F, Citibank Tower, Bapindo Plaza, Jl. Jend. Sudirman Kav. 54-55, Jakarta 12190. Neither this Product nor any copy hereof may be distributed in Indonesia or to any Indonesian citizens wherever they are domiciled or to Indonesian residents except in compliance with applicable capital market laws and regulations. This Product is not an offer of securities in Indonesia. The securities referred to in this Product have not been registered with the Capital Market and Financial Institutions Supervisory Agency (BAPEPAM-LK) pursuant to relevant capital market laws and regulations,

and may not be offered or sold within the territory of the Republic of Indonesia or to Indonesian citizens through a public offering or in circumstances which constitute an offer within the meaning of the Indonesian capital market laws and regulations. The Product is made available in **Israel** through Citibank NA, regulated by the Bank of Israel and the Israeli Securities Authority. Citibank, N.A. Platinum Building, 21 Ha'arba'ah St, Tel Aviv, Israel. The Product is made available in **Italy** by Citigroup Global Markets Limited, which is authorised and regulated by Financial Services Authority. Via dei Mercanti, 12, Milan, 20121, Italy. The Product is made available in **Japan** by Citigroup Global Markets Japan Inc. ("CGMJ"), which is regulated by Financial Services Agency, Securities and Exchange Surveillance Commission, Japan Securities Dealers Association, Tokyo Stock Exchange and Osaka Securities Exchange. Shin-Marunouchi Building, 1-5-1 Marunouchi, Chiyoda-ku, Tokyo 100-6520 Japan. If the Product was distributed by SMBC Nikko Securities Inc. it is being so distributed under license. In the event that an error is found in an CGMJ research report, a revised version will be posted on the Firm's Citi Velocity website. If you have questions regarding Citi Velocity, please call (81 3) 6270-3019 for help. The Product is made available in **Korea** by Citigroup Global Markets Korea Securities Ltd., which is regulated by the Financial Services Commission, the Financial Supervisory Service and the Korea Financial Investment Association (KOFIA). Citibank Building, 39 Da-dong, Jung-gu, Seoul 100-180, Korea. KOFIA makes available registration information of research analysts on its website. Please visit the following website if you wish to find KOFIA registration information on research analysts of Citigroup Global Markets Korea Securities Ltd. <http://dis.kofia.or.kr/fs/dis2/fundMgr/DISFundMgrAnalystPop.jsp?companyCd2=A03030&pageDiv=02>. The Product is made available in Korea by Citibank Korea Inc., which is regulated by the Financial Services Commission and the Financial Supervisory Service. Address is Citibank Building, 39 Da-dong, Jung-gu, Seoul 100-180, Korea. The Product is made available in **Malaysia** by Citigroup Global Markets Malaysia Sdn Bhd (Company No. 460819-D) ("CGMM") to its clients and CGMM takes responsibility for its contents. CGMM is regulated by the Securities Commission of Malaysia. Please contact CGMM at Level 43 Menara Citibank, 165 Jalan Ampang, 50450 Kuala Lumpur, Malaysia in respect of any matters arising from, or in connection with, the Product. The Product is made available in **Mexico** by Acciones y Valores Banamex, S.A. De C. V., Casa de Bolsa, Integrante del Grupo Financiero Banamex ("Accival") which is a wholly owned subsidiary of Citigroup Inc. and is regulated by Comision Nacional Bancaria y de Valores. Reforma 398, Col. Juarez, 06600 Mexico, D.F. In **New Zealand** the Product is made available to 'wholesale clients' only as defined by s5C(1) of the Financial Advisers Act 2008 ("FAA") through Citigroup Global Markets Australia Pty Ltd (ABN 64 003 114 832 and AFSL No. 240992), an overseas financial adviser as defined by the FAA, participant of the ASX Group and regulated by the Australian Securities & Investments Commission. Citigroup Centre, 2 Park Street, Sydney, NSW 2000. The Product is made available in **Pakistan** by Citibank N.A. Pakistan branch, which is regulated by the State Bank of Pakistan and Securities Exchange Commission, Pakistan. AWT Plaza, 1.1. Chundrigar Road, P.O. Box 4889, Karachi-74200. The Product is made available in the **Philippines** through Citicorp Financial Services and Insurance Brokerage Philippines, Inc., which is regulated by the Philippines Securities and Exchange Commission. 20th Floor Citibank Square Bldg. The Product is made available in the Philippines through Citibank NA Philippines branch, Citibank Tower, 8741 Paseo De Roxas, Makati City, Manila. Citibank NA Philippines NA is regulated by The Bangko Sentral ng Pilipinas. The Product is made available in **Poland** by Dom Maklerski Banku Handlowego SA an indirect subsidiary of Citigroup Inc., which is regulated by Komisja Nadzoru Finansowego. Dom Maklerski Banku Handlowego S.A. ul.Senatorska 16, 00-923 Warszawa. The Product is made available in the **Russian Federation** through ZAO Citibank, which is licensed to carry out banking activities in the Russian Federation in accordance with the general banking license issued by the Central Bank of the Russian Federation and brokerage activities in accordance with the license issued by the Federal Service for Financial Markets. Neither the Product nor any information contained in the Product shall be considered as advertising the securities mentioned in this report within the territory of the Russian Federation or outside the Russian Federation. The Product does not constitute an appraisal within the meaning of the Federal Law of the Russian Federation of 29 July 1998 No. 135-FZ (as amended) On Appraisal Activities in the Russian Federation. 8-10 Gasheka Street, 125047 Moscow. The Product is made available in **Singapore** through Citigroup Global Markets Singapore Pte. Ltd. ("CGMSPL"), a capital markets services license holder, and regulated by Monetary Authority of Singapore. Please contact CGMSPL at 8 Marina View, 21st Floor Asia Square Tower 1, Singapore 018960, in respect of any matters arising from, or in connection with, the analysis of this document. This report is intended for recipients who are accredited, expert and institutional investors as defined under the Securities and Futures Act (Cap. 289). The Product is made available by The Citigroup Private Bank in Singapore through Citibank, N.A., Singapore Branch, a licensed bank in Singapore that is regulated by Monetary Authority of Singapore. Please contact your Private Banker in Citibank N.A., Singapore Branch if you have any queries on or any matters arising from or in connection with this document. This report is intended for recipients who are accredited, expert and institutional investors as defined under the Securities and Futures Act (Cap. 289). This report is distributed in Singapore by Citibank Singapore Ltd ("CSL") to selected Citigold/Citigold Private Clients. CSL provides no independent research or analysis of the substance or in preparation of this report. Please contact your Citigold/Citigold Private Client Relationship Manager in CSL if you have any queries on or any matters arising from or in connection with this report. This report is intended for recipients who are accredited investors as defined under the Securities and Futures Act (Cap. 289). Citigroup Global Markets (Pty) Ltd. is incorporated in the **Republic of South Africa** (company registration number 2000/025866/07) and its registered office is at 145 West Street, Sandton, 2196, Saxonwold. Citigroup Global Markets (Pty) Ltd. is regulated by JSE Securities Exchange South Africa, South African Reserve Bank and the Financial Services Board. The investments and services contained herein are not available to private customers in South Africa. The Product is made available in **Spain** by Citigroup Global Markets Limited, which is authorised and regulated by Financial Services Authority. 29 Jose Ortega Y Gasset, 4th Floor, Madrid, 28006, Spain. The Product is made available in the **Republic of China** through Citigroup Global Markets Taiwan Securities Company Ltd. ("CGMTS"), 14 and 15F, No. 1, Songzhi Road, Taipei 110, Taiwan and/or through Citibank Securities (Taiwan) Company Limited ("CSTL"), 14 and 15F, No. 1, Songzhi Road, Taipei 110, Taiwan, subject to the respective license scope of each entity and the applicable laws and regulations in the Republic of China. CGMTS and CSTL are both regulated by the Securities and Futures Bureau of the Financial Supervisory Commission of Taiwan, the Republic of China. No portion of the Product may be reproduced or quoted in the Republic of China by the press or any third parties [without the written authorization of CGMTS and CSTL]. If the Product covers securities which are not allowed to be offered or traded in the Republic of China, neither the Product nor any information contained in the Product shall be considered as advertising the securities or making recommendation of the securities in the Republic of China. The Product is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security or financial products. Any decision to purchase securities or financial products mentioned in the Product must take into account existing public information on such security or the financial products or any registered prospectus. The Product is made available in **Thailand** through Citicorp Securities (Thailand) Ltd., which is regulated by the Securities and Exchange Commission of Thailand. 18/F, 22/F and 29/F, 82 North Sathorn Road, Silom, Bangkok, Bangkok 10500, Thailand. The Product is made available in **Turkey** through Citibank AS which is regulated by Capital Markets Board. Tekfen Tower, Eski Buyukdere Caddesi # 209 Kat 2B, 23294 Levent, Istanbul, Turkey. In the **U.A.E.**, these materials (the "Materials") are communicated by Citigroup Global Markets Limited, DIFC branch ("CGML"), an entity registered in the Dubai International Financial Center ("DIFC") and licensed and regulated by the Dubai Financial Services Authority ("DFSA") to Professional Clients and Market Counterparties only and should not be relied upon or distributed to Retail Clients. A distribution of the different Citi Research ratings distribution, in percentage terms for Investments in each sector covered is made available on



request. Financial products and/or services to which the Materials relate will only be made available to Professional Clients and Market Counterparties. The Product is made available in **United Kingdom** by Citigroup Global Markets Limited, which is authorised and regulated by Financial Services Authority. This material may relate to investments or services of a person outside of the UK or to other matters which are not regulated by the FSA and further details as to where this may be the case are available upon request in respect of this material. Citigroup Centre, Canada Square, Canary Wharf, London, E14 5LB. The Product is made available in **United States** by Citigroup Global Markets Inc, which is a member of FINRA and registered with the US Securities and Exchange Commission. 388 Greenwich Street, New York, NY 10013. Unless specified to the contrary, within EU Member States, the Product is made available by Citigroup Global Markets Limited, which is regulated by Financial Services Authority.

Pursuant to Comissão de Valores Mobiliários Rule 483, Citi is required to disclose whether a Citi related company or business has a commercial relationship with the subject company. Considering that Citi operates multiple businesses in more than 100 countries around the world, it is likely that Citi has a commercial relationship with the subject company.

Many European regulators require that a firm must establish, implement and make available a policy for managing conflicts of interest arising as a result of publication or distribution of investment research. The policy applicable to Citi Research's Products can be found at [https://www.citivelocity.com/cvr/eppublic/citi\\_research\\_disclosures](https://www.citivelocity.com/cvr/eppublic/citi_research_disclosures).

Compensation of equity research analysts is determined by equity research management and Citigroup's senior management and is not linked to specific transactions or recommendations.

The Product may have been distributed simultaneously, in multiple formats, to the Firm's worldwide institutional and retail customers. The Product is not to be construed as providing investment services in any jurisdiction where the provision of such services would not be permitted.

Subject to the nature and contents of the Product, the investments described therein are subject to fluctuations in price and/or value and investors may get back less than originally invested. Certain high-volatility investments can be subject to sudden and large falls in value that could equal or exceed the amount invested. Certain investments contained in the Product may have tax implications for private customers whereby levels and basis of taxation may be subject to change. If in doubt, investors should seek advice from a tax adviser. The Product does not purport to identify the nature of the specific market or other risks associated with a particular transaction. Advice in the Product is general and should not be construed as personal advice given it has been prepared without taking account of the objectives, financial situation or needs of any particular investor. Accordingly, investors should, before acting on the advice, consider the appropriateness of the advice, having regard to their objectives, financial situation and needs. Prior to acquiring any financial product, it is the client's responsibility to obtain the relevant offer document for the product and consider it before making a decision as to whether to purchase the product. With the exception of our product that is made available only to Qualified Institutional Buyers (QIBs) and other product that is made available through other distribution channels only to certain categories of clients to satisfy legal or regulatory requirements, Citi Research concurrently disseminates its research via proprietary and non-proprietary electronic distribution platforms. Periodically, individual Citi Research analysts may also opt to circulate research posted on such platforms to one or more clients by email. Such email distribution is discretionary and is done only after the research has been disseminated via the aforementioned distribution channels. Citi Research simultaneously distributes product that is limited to QIBs only through email distribution.

The level and types of services provided by Citi Research analysts to clients may vary depending on various factors such as the client's individual preferences as to the frequency and manner of receiving communications from analysts, the client's risk profile and investment focus and perspective (e.g. market-wide, sector specific, long term, short-term etc.), the size and scope of the overall client relationship with Citi and legal and regulatory constraints. Citi Research product may source data from dataCentral. dataCentral is a Citi Research proprietary database, which includes Citi estimates, data from company reports and feeds from Reuters and Datastream.

© 2012 Citigroup Global Markets Inc. Citi Research is a division of Citigroup Global Markets Inc. Citi and Citi with Arc Design are trademarks and service marks of Citigroup Inc. and its affiliates and are used and registered throughout the world. All rights reserved. Any unauthorized use, duplication, redistribution or disclosure of this report (the "Product"), including, but not limited to, redistribution of the Product by electronic mail, posting of the Product on a website or page, and/or providing to a third party a link to the Product, is prohibited by law and will result in prosecution. The information contained in the Product is intended solely for the recipient and may not be further distributed by the recipient to any third party. Where included in this report, MSCI sourced information is the exclusive property of Morgan Stanley Capital International Inc. (MSCI). Without prior written permission of MSCI, this information and any other MSCI intellectual property may not be reproduced, redisseminated or used to create any financial products, including any indices. This information is provided on an "as is" basis. The user assumes the entire risk of any use made of this information. MSCI, its affiliates and any third party involved in, or related to, computing or compiling the information hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to any of this information. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind. MSCI, Morgan Stanley Capital International and the MSCI indexes are services marks of MSCI and its affiliates. The Firm accepts no liability whatsoever for the actions of third parties. The Product may provide the addresses of, or contain hyperlinks to, websites. Except to the extent to which the Product refers to website material of the Firm, the Firm has not reviewed the linked site. Equally, except to the extent to which the Product refers to website material of the Firm, the Firm takes no responsibility for, and makes no representations or warranties whatsoever as to, the data and information contained therein. Such address or hyperlink (including addresses or hyperlinks to website material of the Firm) is provided solely for your convenience and information and the content of the linked site does not in anyway form part of this document. Accessing such website or following such link through the Product or the website of the Firm shall be at your own risk and the Firm shall have no liability arising out of, or in connection with, any such referenced website.

ADDITIONAL INFORMATION IS AVAILABLE UPON REQUEST

EU21115E